



# DINESH KUMARAN

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DOB: 12<sup>th</sup> July 1982

- ✓ Over 15 years' broad expertise across project management within the oil & gas sector covering marine equipment maintenance, Jacket & Topside installations as well as platform refurbishment projects.
- ✓ Skilled in project monitoring and reporting as well as client liaison in delivering projects within schedule, budget and scope of work.
- ✓ Known as a dedicated and efficient professional with excellent negotiation and leadership acumen.
- ✓ Demonstrated exceptional problem solving, as well as strong stakeholder and client management capabilities.

## STRENGTHS

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Project Management  
Process Enhancements  
Progress Reporting  
Procedural Reviews

Functional Testing  
Equipment Preparation  
Tools Maintenance  
Material Procurement

Onsite Installation  
Business Development  
Client Engagement  
Performance Management

## CAREER HIGHLIGHTS

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- Achieved 50% improvement in project management efficiency through the rollout of the Responsibility Matrix and Action List to enable close project monitoring.
- Instrumental in spearheading a pilot project for a major client including Job Safety Analysis preparation, work permit applications as well as technical problem solving towards delivering the project within one day.
- Successfully conceived an improvised method statement to successfully deliver the cutting of pressure vessels five days ahead of schedule without compromising work quality and safety.
- Played a key role in establishing the Contract Review Meetings and Kick Off Meeting checklists to ensure accurate transfer of project details from the Sales Department to the Operations Department leading to 40% increase in project management efficiency.

## WORKING EXPERIENCE

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### Consultant

#### Project Management (Freelance)

• May 2021 – Present

- Leading project planning sessions
- Coordinating staff and internal resources
- Managing project progress and adapt work as required
- Ensuring projects meet deadlines
- Overseeing all incoming and outgoing project documentation
- Conducting project review and creating detailed reports
- Optimizing and improving process and the overall approach of the project if necessary

*Projects Delivered*

**Project:** Novamech / TLDM, Malaysia: Bulk Fuel Installation (BFI) - Upgrading of Flame Arrestor (Removal / Bench Testing / Installation / Test & Commissioning)

- Lead the initiation and planning of project and ensure technical feasibility
- Developed detailed plan to monitor and track the progress of project
- Identify the technical resources needed for the project and source material from third party vendors
- Coordinate with internal and external parties for the flawless execution of project
- Manage communication with client and stakeholders
- Assign and monitor the work of technical personnel
- Perform risk management analysis to reduce project risks
- Create and maintain comprehensive project documentation for project closure

**Regal Pac Sdn Bhd**

• April 2017 – May 2021

**Manager (Project & Technical Sales)**

- Oversee end to end execution of revenue generation activities while serving as technical advisor for project implementation towards driving company profitability.
- Develop short, medium and long-term forecasts while formulating policies, protocols as well as standards and procedures.
- Drive full spectrum project management functions covering manpower management, project planning and executions.
- Forge strong collaborative partnership with external agencies while working closely with clients in ensuring smooth project execution.
- Carry out pricing strategies development, trends analysis as well as performance reporting and database maintenance.
- Manage and administer human resources as well as project purchasing activities.
- Produce technical documents and method statement while providing training and coaching to subordinates.
- Produce technical documents and method statement as well as formulate the standard operating procedures for sales and operations.
- Serve as a technical advisor for project proposals and executions while certifying project teams on technical service competency.

*Projects Delivered*

**Project:** DED Scope on KD Lekir – Frigate Class (TLDM Vessel) – Fin Stabilizer System

- Key member in planning and designating project resources, prepare budgets, monitor progress, and keeping stakeholders informed the entire project period.

**Project:** Refit Scope on KD Pahang – Patrol Vessel Class (TLDM Vessel) – Switchboard & Pneumatics System

- Working closely with team members to ensure that all project requirements, deadlines, and schedules are on track. Responsibilities include submitting project deliverables, preparing status reports, and establishing effective project communication plans as well as proper execution plans.

**Project:** Refit Scope on KD Selangor – Patrol Vessel Class (TLDM Vessel) – Fin Stabilizer System

- Key member in project planning and resource allocation, budget preparation, progress monitoring, and keeping stakeholders informed throughout the project duration.

**Project:** Refit Scope on KD Kedah – Patrol Vessel Class (TLDM Vessel) – Switchboard System

- Assigned for coordinating and completing projects on schedule, within budget, and within scope. Set deadlines, assign duties, and track and report project progress. Prepare project status reports for higher management.

**Project:** Maintenance Scope for BASF Petronas Chemicals – Flame Arrestor System (Protego)

- Key operation member in planning and supervising from inception to end of project execution. Organise people and processes to complete projects on schedule and with intended outputs that are consistent with objectives. Serve as a link between the project team and top management.

**IEV Group Sdn Bhd**

• Dec 2015 – April 2017

**Product Line Manager**

- Serve as a technical advisor for project proposals and executions while certifying project teams on technical service competency.
- Produce technical documents and method statement as well as formulate the standard operating procedures for sales and operations.
- Plan and coordinate site surveys, product demonstration as well as pilot projects while providing technical clarification with clients.
- Spearhead end to end business development activities in driving the sales of Oxifree corrosion control product towards achieving set targets.
- Perform sales and marketing functions including pricing strategies, proposal reviews and submissions, contract reviews and commercial negotiations, as well as closing the deal and after sales support.
- Define the annual KPIs and training plans as well as conduct performance appraisals.
- Manage principals and agents while providing guidance to all staffs as well as agents enhancing product knowledge and sales skills.

**IEV Engineering Sdn Bhd**

• Mar 2012 – Dec 2015

**Project Engineer / Assistant Operations Manager***Projects Delivered***Project:** Petronas, Malaysia: D21 – Installation of the Refurbished Platform.

- Provided technical and contractual support as well as prepared the project progress reports, review procedures and HSE documents
- Facilitated project progress meetings while attending FAT testing for mechanical equipment.
- Carried out review changes, controlled documents as well as assisting the submission of DOSH applications.

**Project:** CNOOC, Jakarta Project – 56” Subsea Caisson Cutting.

**Project:** PT Gunanusa / TOTAL – Provision of Diamond Wire Cutting Services for Pressure Vessels.

- Supervised equipment preparation, functional testing, site operating works as well as maintenance of Bluegrass tools and hydraulic power unit.
- Prepared project progress reports as well as project close out reports and presentations.

**Project:** Niko Resources, India - Consultancy Services for Retirement of Hazira Asset

**Project:** PTTEP, Thailand - Decommissioning Liabilities Cost Estimation Studies

**Project:** ExxonMobil, Malaysia - Provision of Third-Party Services for Demolition Study for Tapis EOR Project – Tapis A, B, C & D

- Liaised with clients in project coordination and document compilation.
- Supervised report preparations emphasizing options and procedures incurred by the client for facility abandonment.

**Project:** CNOOC, China – MGP Assembly & Installation.

- Supervised component assembly, onsite product installations as well as preparation of project documents as well as close out reports and presentation.

**Regal Pac Sdn Bhd**

• Aug 2007 – Mar 2012

**Business Development Executive / Project Engineer**

- Worked closely with clients in planning the project execution.
- Coordinated material procurement while preparing project schedule and costing as well as defect reports and completion reports.
- Supervised the removal and installation of systems from vessels, system repairs and maintenance as well as testing and commission of on-board systems.

*Projects Delivered*

- Refit Scope On KD Kasturi – Frigate Class (TLDM Vessel) – Fin Stabilizer System
- Refit Scope On KD Lekiu - Frigate Class (TLDM Vessel) – Helicopter Handling & Air System
- Refit Scope On KD Mahawangsa – Multipurpose Command Support Ship (TLDM Vessel) – Deck Crane & Air System
- Refit Scope On KD Perantau – Hydrographic Survey Vessel (TLDM Vessel) – Stabilizer System
- Maintenance Scope On Supply Ship (Commercial) – Crane System
- Maintenance Scope For TLDM Fuel Storage Area (Bulk Fuel Installation / BFI) – Flame Arrestor System (Protego)

## EDUCATION & TRAINING

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**Commonwealth Executive Masters of Business Administration**, Wawasan Open University (2015)  
**Degree In Electrical & Electronics Engineering**, University College Sedaya International (2006)  
**Diploma In Electrical & Electronics Engineering**, Nilai International College (2003)

HR for Non HR Manager  
Effective Contract Management  
Effective Inventory Planning & Control & Store / Warehouse Management  
Project Management  
Letter of Credit – An Indepth Understanding  
Fundamentals of Oil & Gas Offshore Hook Up Construction and Commissioning (HUCC)  
Effective Conflict Management  
Contract Management  
Key Account Management

## LANGUAGE & IT

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Excellent English | Excellent Malay | Spoken Tamil  
MS Office Suite | MS Project | MS Outlook | AutoCAD

## ADDITIONAL INFORMATION

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Willing to Travel : Yes  
Willing to Relocate : Open to relocation on a global level  
Availability : Immediate

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