



# Saiful Anuwar Bin Zahari

Detail-orientated Credit Control & Credit Management which adapt at making critical decisions, managing deadlines and conducting team reviews. With expertise in analysis and quantitative problem-solving skills, dedicated to company growth and improvements. Skilled in leading and motivating team members to success.

## CONTACT

- 62100, Putrajaya, Malaysia
- 019-409 5991
- saiful.smef@gmail.com

## SKILLS

- Credit Management
- Ability to multitask
- Leadership
- Microsoft Office
- Effective time Management
- Ability to work in a team
- Analytical thinker
- Accounts receivable

## LANGUAGES

- English:** B2  
Upper Intermediate
- Malay:** C2  
Proficient

## HOBBIES AND INTERESTS

- Reading
- Playing Badminton
- Cycling

## CERTIFICATIONS

- ISO 9001:2015 Lead Implementer Training in 2015

## WORK EXPERIENCE

### *Finance Executive - Credit Control*

**Columbia Asia Hospital** - Bukit Jalil - Kuala Lumpur, Malaysia

- 10/2023 - Current
- Close monitoring on KPI for monthly collection and aging 90 days & above not more than 5% which is stipulated by Group.
  - To ensure bill submission to debtors within 7 days.
  - Receipting payment based on amount received in bank statement.
  - Follow up excess or co-insurance amount from patient.
  - Maintain payment procedures & policies to ensure timely payment from debtors & patient.
  - Reconcile bank statement, invoices & Credit Notes.
  - Report to management on outstanding issues and potential debtor & patients matters.
  - Prepare statements and reports for Finance Manager & CEO.

### *Assistant Manager - Credit Management*

**Parkson Credit Sdn Bhd** - Kuala Lumpur, Malaysia

- 02/2015 - 06/2021 - 05/2023
- Monitor and review monthly bad debt recovery must be at least 70% increased per each aging from delinquent 90 days & above.
  - Modelled business processes to identify strengths, weaknesses and opportunities for improvement.
  - Optimized team training and staff development.
  - Prepare proposal & approval for Write-off by quarterly if required by Top Management
  - Set up monthly meeting with Collection Agency to review performance
  - Trained and helped less experienced staff manage workloads and assignments, facilitating fulfilment of organizational objectives
  - Develop and implement strategies to enhance collection efficiency and increase revenue
  - Executes Credit Management action plans to reach long and short team goals
  - Generated strategic weekly Key Performance Indicator (KPI) targets, motivating and incentivizing staff to continually achieve and exceed expectation

## EDUCATION

04/2010  
**Bachelor Degree Finance**  
**Universiti Teknologi Mara (UiTM)**  
GPA: 2.99