

ASAKIR ABDUL HAMID

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Bachelor in Science, Chemist by profession with over 25 years of experience managing business operation and technical fields. Competent leader and skilled in leading multidisciplinary teams, devising short-and long-term business plan. Proficient in stakeholders' engagement, issue resolution and project management including quality and environment management system. Recognized as Best BP Castrol Employee and pioneer in setting up Sand Management modules for Perak state. Love travelling, doing fieldwork, coaching and connecting with people.

CORE COMPETENCIES AND ACHIEVEMENTS

- **Strategic Business Leadership:** Formulated and executed business strategies to drive growth and profitability, developing and presenting business strategies and financial forecasts to directors, which resulted in MRP revenue increasing from RM 0.2M to RM 3.0M in the following year. Under 3P royalty contribution to PTG increasing from RM 0.47M (2014) to RM 20M in 2016 year.
- **Project Management:** Oversaw the planning, execution, and completion of projects within scope, on time, and within budget, successfully managing the cooling system maintenance for PKNP towers and the installation of Mineral Resources Management System (SPSM) program, Smart Partnership Program and E-docket Management for Quarry for 3P.
- **Operational Efficiency:** Streamlined operations to enhance efficiency and reduce costs, achieving a 42% reduction in operational costs through organizational restructuring and optimizing core business activities in MRP.
- **Revenue Optimization:** Implemented strategies to boost revenue and profitability, improving operation management revenue from 10% to 15% through vendor performance program and tender.
- **Standard Operating Procedures (SOP) Development:** Created and documented Standard Operating Procedures (SOPs) to ensure consistency and compliance with industrial standards and regulations, specifically developing and documenting SOPs for Frontken, 3P and MRP in accordance with ISO9001 & ISO14001, company policies, and related regulations.
- **Property and Asset Management:** Managed properties and assets to maintain functionality and value, serving as Property Manager and successfully restoring a decade-old air conditioning system for PKNP Tower A & B, achieving zero breakdowns due to faulty parts.
- **Contract Management:** Handled contract negotiations, modifications, and compliance throughout the contract lifecycle. Involved actively in process of drafting, negotiation, tendering and awarding the contract agreement in 3P and MRP.
- **Cost Reduction:** Implementing measures to cut costs and improve financial performance, I achieved a significant reduction in material, labor and operational costs through strategic business model and product or process efficiency improvements.
- **Employee Development and Training:** Fostering employee growth through training and development programs, I executed employee development plans and conducted training activities to enhance workforce skills and performance.
- **Stakeholder Communication:** Seamless coordination, proactively communicate and maintained high standard of data accuracy and confidentiality. Engaged in numerous workshop events with private and public agencies in promoting the business initiatives and corporate social responsibility programs.
- **Systems Utilization and Technology Skills.** Proficient use of Windows operating systems, well versed with MS Office Suite (Word, Excel, PowerPoint, Visio).

PROFESSIONAL EXPERIENCE

Chief Operating Officer

Meru Raya Park Sdn Bhd, Ipoh

Mar 2021 to Aug 2022

Led MRP's business operations including but not limited to Dry Bulk Cargo handling services for Lumut Maritime Terminal. Company's revenue jumped from RM 0.2M to RM 3.0M in one year through business strategy restructuring and cost optimization. Project Manager for PerakCorp in resumption of Hotel Casuarina TI construction and installing a 416kWp solar energy system on Casuarina Meru's rooftop. Developed and presented Liquidity management to management committee. Developed the process documents and SOPs in accordance to ISO9001, policies, and business plan. Acted as Asset and Property Manager, managing assets, manpower, housekeeping, and maintenance. Achieved zero breakdowns in a decade-old air conditioning system for PKNP Tower A & B. Improved operation management revenue by 5% through vendor contract reviews exercise. Reduced labor costs by 42% in the business alignment and decentralization organization structure. Involved in contract management processes, risk management, auditing and conducted employee development and training activities.

Head of Corporate Planning & Business Development

Amanjaya Holdings and Ventures, Ipoh

Apr 2019 to Jul 2020

Managed special projects for Menteri Besar Incorporated and its affiliates, including proposing the Large-Scale Solar 3, Animal Waste to Energy, Maritime complex project and Silica product. Delivered new set up business venture for manufacturing precast facility worth of RM30 million. Facilitated various new business ventures, such as mineral tracking systems for quarry, solid waste management, and solar and hydro projects. Secured more than 1000 acres landbank for mineral and property development, estimated generating revenue worth RM32 million. Conducted SOP and risk audits to identify potential threats. Supporting the State's Initiative and strengthened the Stakeholders engagement with government agencies and business partners in new projects deliverables and compliance.

General Manager

Jul 2017 to Apr 2019

Senior Manager

Sep 2014 to Jun 2017

Pengurusan Pasir Perak, Ipoh

Steered the Sand management projects for Perak state in curbing the leakages and ensuring compliance with government rules & regulations. Directed sand and mineral mining activities for over 30 sites, including land & river acquisition, resource mobilization and operational control. Collaborated with JPS in executing a Smart Partnership program for Rivers; extracting 0.25 million metric tons in 2nd year equivalent to RM0.5 million royalty. Diversified business master plan in supplying minerals to large-scale project such as WCE and exploring new opportunity in other States. Achieved production output about 20k metric tons per day for local and export. Presented operational KPIs and financials in management reviews. Set up vendor management program in achieving high output and royalty payments. Led the development and implementation Mineral Resources Management System for state. Developed SOPs in line with ISO9001:2015 and conducted site assessments and audits. Recognized for best practices in sand management by the National audit office.

Operation Manager

Amanjaya Trading & Ventures, Trong

May 2014 to Aug 2014

Managed contractors in ball clay and silica sand extraction operations. Implemented fleet tracking and routing systems to enhance operational efficiency and ensure zero incidents. Established a security team for 24-hour site monitoring. Facilitated monthly meetings with stakeholders to address operational issues and compliance.

Site Manager

Amanjaya Natural Resources, Trong

Aug 2013 to Apr 2014

Oversaw mining operations on 200 acres of ex-mine land, including mapping and boring activities. Implemented operational efficiencies and safety protocols. Liaised with government agencies to secure necessary licenses and permits. Conducted regular meetings with contractors and stakeholders to resolve issues.

PROFESSIONAL EXPERIENCE

Operation Manager

Frontken Malaysia Sdn Bhd, Kulim

Oct 2011 to Nov 2012

Led operations teams involving QC inspection, surface treatment lines, and cleanroom activities. Assisted departments in KPI generation and compliance with SOPs. Managed facility teams to ensure operational compliance and safety. Supported the sales team in customer inquiries and troubleshooting using various quality management tools. Collaborated with engineering to resolve customer issues. Led ISO 9001 and 14001 accreditation efforts and conducted related training and audits.

Quality Assurance Manager

Frontken Malaysia Sdn Bhd, Kulim

May 2007 to Sep 2011

Supervised quality assurance processes covering QC inspection at surface treatment lines. Ensured compliance with SOPs and regulatory standards. Assisted and trained Dept Heads in developing KPIs. Supported sales and engineering teams in troubleshooting and quality improvement initiatives. Managed ISO accreditation and safety programs, conducting training and audits.

Quality Assurance Engineer

Frontken Malaysia Sdn Bhd, Permatang Tinggi

Feb 2006 to Apr 2007

Conducted QC inspections at production lines. Ensured compliance with SOPs and quality standards. Collaborated with departments to generate KPIs and improve operational efficiency. Supported sales and engineering in resolving customer issues. Participated in ISO accreditation processes and conducted training and audits.

Assistant Technical Manager

Kayel Rubber Products, Prai

Jul 2003 to Jun 2005

Led the laboratory and quality department, providing technical support across production, sales, and retread departments. Implemented continuous improvement programs to reduce material costs and enhance productivity. Achieved significant reductions in customer complaints by revising process controls. Conducted technical training and audits according to ISO9000 standards. Successfully completed Michelin qualification for a key product.

Fluid Engineer

Premier Lubricants (M) Sdn Bhd, Prai

Sep 2000 to May 2003

Managed chemical inventory and distribution at customer sites under the Chemical Management Solution program. Assisted in writing SOPs for customer QS9000, TS16949, and ISO14001 certification. Developed chemical usage tracking log and set up Lubricant Changeover for periodic PM. Conducted training programs for chemical and waste handling. Achieved significant cost savings for the client. Recognized as Employee of the Month for outstanding performance.

Internal Audit Executive

Leader Cable Industry Berhad

Jan 1998 to Dec 1998

Managed and executed the internal audit program over operations' effectiveness and compliance with all applicable procedures and regulations. Facilitated the audit team members in performing the process audit and prepared the audit report for Management approval. Assisted Dept HODs in maintaining and distributing the documented procedures.

Chemist

Kayel Rubber Products, Prai

Mar 1995 to Aug 2000

Provided technical support in the laboratory and quality department. Led improvement programs to optimize production processes and material costs. Established procedures and conducted technical training in accordance with ISO9000 standards. Contributed to the successful qualification and certification of new products.

QC Chemist**SM Pharmaceuticals and Chemicals Sdn Bhd, Sungai Petani****May 1994 to Feb 1995**

Conducted physical inspection and chemical testing for incoming raw materials, in-process and finished products in the laboratory. Performed assay test as per standard test method and analyzed the products using lab equipment such as HPLC, GC, UV-IR, and Calorimeter. Prepared QC report according the National and International standards (BP and ASTM).

EDUCATION AND TRAINING**University of Malaya**

Bachelor of Science (Hons) – Faculty of Chemistry

Mindflex Professional Development 2012

Enhancing Management Skills for Managers

SGS 2017

ISO 9001: 2015 Foundation Training

Institute of Professional Advancement 2017

Improving Accounting Skills

IK Academy 2019

Strategic Thinking & Planning

REFERENCES**Mohd Zaki Bin Hussin**

General Manager (OEM Local & Export) – Pecca Leather Sdn Bhd

012 – 685 9765

Anuar Zainal Abidin

CEO – MB Inc Perak

016 – 226 0326

Rafina Binti Ab Hamid

Manufacturing System Engineer (QMS)

019 – 480 9798