Muhammad Khairul Azri Bin Sharuazhan

Integrated Marketing Manager

No. 31, Jalan Tar Timur 3A, Taman Anggun Residensi, 48000, Rawang, Selangor, Malaysia

SUMMARY

Results-driven Marketing Manager with over 7+ years of experience leading marketing strategies that have generated significant growth. Successfully managed campaigns that increased brand visibility and improved customer engagement. Skilled in overseeing cross-functional teams and optimizing marketing funnels, leading to an increase in sales-qualified leads and a boost in online presence.

CORE COMPETENCIES

Integrated Marketing Strategies Digital Campaign Management

Funnel Optimization Content Strategy and Development

Cross-Channel Marketing Market Research and Analysis

Stakeholder Management Marketing Automation
Brand Positioning Project Management

WORK EXPERIENCE

Integrated Marketing Manager

HealthMetrics

04/2024 – present Subang Jaya, Malaysia

- Initiated multi-channel marketing strategies that increased brand visibility across digital, social media, and traditional platforms, aligning with business objectives.
- Led cross-functional teams (content creators, designers, digital marketers) to deliver cohesive campaigns, enhancing customer journey engagement.
- Engineered marketing funnels, optimizing lead generation, nurturing, and conversion, resulting in an increase in sales-qualified leads.
- Coordinated product and business launches, managing comprehensive marketing communications to ensure brand consistency and successful market entry.
- Conducted in-depth market research and competitive analysis, refining audience segmentation to improve targeted marketing efforts.

Marketing Communications (MARCOM) Manager

HealthMetrics

- Orchestrated the planning and execution of marketing campaigns, aligning with brand standards and driving an increase in overall brand engagement.
- Supervised the creation of content across web, email, digital ads, and social media, ensuring consistent messaging and achieving growth in digital reach.
- Collaborated on product launches and internal communications, streamlining marketing efforts with stakeholders to enhance market penetration.

Content Designer (Team Lead)

HealthMetrics

- Directed a content team in producing high-quality digital and offline content, improving user experience and aligning with strategic objectives.
- Crafted and developed websites and landing pages, enhancing user engagement through innovative design and functionality improvements.

01/2022 – 07/2024 Subang Jaya, Malaysia

08/2020 – 03/2022 Subang Jaya, Malaysia

Marketing Manager cum Content Designer

Seekers by Job Search Asia

• Spearheaded digital marketing initiatives, including paid advertising and SEO strategies, increasing online presence and lead generation.

- Devised content strategies and designed engaging digital assets, boosting brand visibility and audience engagement.
- Oversaw social media campaigns and community management, maintaining a consistent brand voice across all channels, resulting in an increase in social media followers.

Senior Content Writer (Marketing)

Trueventu

- Managed content and production departments, ensuring marketing materials met brand guidelines and quality standards.
- Directed online marketing campaigns and email communications, supporting client acquisition across national and international markets, leading to an increase in client engagement.

09/2018 - 08/2022

Kuala Lumpur,

Malavsia

06/2017 – 09/2018 KL Sentral, Malaysia

EDUCATION

Bachelor of English Language and Literature

International Islamic University Malaysia Major in Linguistics | CGPA 3.0

2010 – 2014 Selangor, Malaysia

CERTIFICATIONS

SLII® - A Situational Approach to Leadership

Blanchard

Webflow Layouts Certification Exam Level 1 and 2 Webflow CMS Certification Exam Level 1

Webflow 101 Certification

Exam

Digital Certification

TECHNICAL SKILLS

Digital Marketing Strategy

Funnel Optimization

Corporate Branding

Content Creation and Management

SEO and **SEM**

Web Design

Webflow, WordPress, Elementor, Oxygen Builder

Data Analytics

Google Analytics, Microsoft Clarity, Lucky Orange

Project Management

Cross-functional Team Leadership

Stakeholder Management

Marketing Automation Tools

HubSpot, Systeme.io, Manychat