

# **NURUL AIN BINTI ISMAIL**

Dedicated and results-driven Assistant Manager with 16 years of extensive experience in nursing, specializing in Emergency Room (ER) operations. Currently pursuing an MBA to enhance business transition into a strategic role in marketing and business development within the healthcare industry. Proven ability to manage high-stress environments, excellent interpersonal skills, and a passion for improving patient care through innovative marketing and strategic partnerships

## PERSONAL DETAILS

 1. Age:
 39 year old

 2. D.O.B:
 04 July 1985

Marital status: Married
 Nationality: Malaysian

5. Contact Number: +6019 4777719

6. Email: nurulainismail85@gmail.com

# **I SPEAK**

- 1. Bahasa Malaysia
- 2. Bahasa Indonesia
- 3. English
- 4. Arabic

# **EDUCATION**

2023 October till present:

MASTER IN BUSINESS ADMINISTRATION (MBA) @ UNIVERSITI KEBANGSAAN MALAYSIA (UKM)

2019 - 2021

BACHELOR DEGREE IN NURSING WITH HONOUR @ OPEN UNIVERSITY MALAYSIA, MAJOR IN RENAL, ER AND PSYCHIATRY.

2003 – 2006 DIPLOMA IN NURSING @ UNIVERSITI KEBANGSAAN MALAYSIA (UKM)

1998-2002 SPM (SIJIL PELAJARAN MALAYSIA) @ SEKOLAH MENENGAH HILLCREST, SELANGOR

# PROFESSIONAL EXPERIENCE

# ASSISTANT MANAGER, MARKETING & BUSINESS DEVELOPMENT

TMC Fertility (Thomson Hospital) November 6, 2023 - Present

# SENIOR EXECUTIVE, (PCU PATIENT CARE UNIT) GROUP BUSINESS DEVELOPMENT

Ramsay Sime Darby Healthcare (RSDH) August 2, 2021 - October 2023

- 1. Managed Patient Care Unit, specializing in international patient coordination.
- 2. Responded quickly to agent inquiries to expedite patient admissions.
- 3. Planned treatments, estimated costs, and managed lengths of stay.
- 4. Enhanced patient referrals and satisfaction, especially in the Indonesian market.
- 5. Coordinated medevac services to hospitals like Subang Jaya Medical Centre.
- 6. Built and maintained relationships with key stakeholders and partners.
- 7. Educated patients about their treatment plans and recovery.
- 8. Collaborated with consultants to ensure optimal patient outcomes.

#### CASE COORDINATOR

Regen Rehab Hospital April 19, 2021 - July 12, 2021

#### **ER CHARGE NURSE / STAFF NURSE**

King Abdul Aziz Medical City for NGHA, Riyadh, Saudi Arabia July 10, 2016 - December 27, 2020

#### **ER NURSE**

Tropicana Medical Centre July 2013 - May 2016

## STAFF NURSE - VIP WARD & MEDICAL SURGICAL NURSE

King Abdul Aziz Medical City for NGHA, Riyadh, Saudi Arabia March 2011 - May 2013

# STAFF NURSE - VIP WARD, MEDICAL SURGICAL, O&G NURSE

UKM Specialist Centre (PPUKM) August 2006 - February 2011

## **NURSE EXPERIENCE**

- 1. Provided critical care and triage for patients in emergency settings, managing highpressure situations with efficiency and compassion.
- 2. Collaborated with multidisciplinary teams to develop and implement patient care plans.
- 3. Mentored and trained junior nursing staff, ensuring adherence to best practices and protocols.
- 4. Implemented process improvements that enhanced patient care and operational efficiency.

# **CLINICAL SKILLS**

- 1. BLS CPR
- 2. ACLS (Adult Cardiac Life Support)
- 3. ATCN Advanced Trauma course for Nurses)
- 4. BMS (Basic Medication Safety)
- 5. Breastfeeding Nurse provider
- 6. Covid-19 safety handling
- 7. Nasal Swab competent for PCR Corona screening and multiplex
- 8. Preceptorship and internship leader roles
- 9. Lactation Nurse-Trained by PPUKM

# PROFESSIONAL SKILLS

- 1. **HEALTHCARE EXPERTISE:** Extensive knowledge of healthcare systems, patient care, and emergency response.
- MARKETING & BUSINESS DEVELOPMENT: Currently developing skills in strategic marketing, customer relationship management, and business development through MBA studies.
- 3. **LEADERSHIP & TEAM MANAGEMENT:** Demonstrated leadership abilities in managing nursing teams and improving patient care delivery.
- 4. **COMMUNICATION & INTERPERSONAL SKILLS:** Strong ability to communicate effectively with patients, healthcare professionals, and business stakeholders.
- 5. **ANALYTICAL SKILLS:** Ability to analyses data and develop insights to drive marketing strategies and business decisions.
- 6. **PROJECT MANAGEMENT:** Experienced in managing projects from planning to execution, ensuring timely and successful outcomes.

## **ACHIEVEMENT AND AWARDS**

- 1. Acknowledged by handling and experienced handling patient with Covid 19-
- 2. Involved in RTAC & ACHS accreditation
- 3. Involved JCIA accreditation.
- 4. CBAHI accreditation
- 5. MSQH accreditation

# **REFERENCE**

1. Dr Michelle Mah

Group Head Business Development Ramsay Sime Darby Health Care (RSDH)

Email: dr.michelle.mah@rsdhealth.com

2. Jlou Castro

Nurse Manager – ER Unit King Abdul Aziz Medical City for NGHA, Riyadh Saudi

Email: CastroJ@ngha.med.sa