



LOKMAN HAKIM HASHIM

ACMA(UK), CGMA, CA(M), ASEAN CPA

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Professional Qualifications & Certifications

- Associates of Chartered Institute of Management Accountants, (CIMA) United Kingdom
- Chartered Global Management Accountant
- Chartered Accountant (Malaysia Institute of Accountants - MIA)
- ASEAN Chartered Professional Accountant – ACPACC
- Data Analysis Fundamentals Certificate - AICPA
- Neuro Linguistic Programming (NLP) Practitioners – NFNLP

Profile Summary

Lokman is currently working as Head of Finance & Accounts in a Government Owned Company under the Ministry of Health, Malaysia. Armed with extensive experience in financial management and accounting, he is responsible for controlling the company's cash flow, especially in matters related to compliance with the usage of governance grants for health programs under the government. He is also responsible for preparing, presenting and defending the budget allocation from the government.

He is leading the Finance & Accounts Department, which he is reporting directly to the CEO. He is also at the same time leading the Procurement Unit and recently being appointed as the acting Head of the Legal Unit.

His previous experience as a Chief Financial Officer, a partner in an accounting firm and a chartered accountant has helped him to establish a close engagement with stakeholders. For that reason, throughout his excellent career, Lokman has successfully obtained capital financing, various types of loan structures and products, development grants for the company's needs, and solved various matters related to regulatory bodies.

While serving as CFO in his previous company, Lokman was also asked to serve as a director at one of the subsidiaries. In less than six months, he has successfully overhauled the company's finances, turning the company's performance from deficit to positive cash flow.

As a Chartered Management Accountant registered with CIMA (Chartered Institute of Management Accountants) UK, ASEAN Chartered Professional Accountant and Chartered Accountant registered with the Malaysia Institute of Accountants (MIA), Lokman has applied the association's Code of Ethics, especially in relation to efficiency, integrity and confidentiality in carry out the responsibilities assigned to him.

With an impressive background of work experience in various industry such as health (healthcare management, retail pharmacy and production of health-based products), trading, training & property development, Lokman had helped the company he served to plan and lead the organizations in securing investment and financing, increasing revenue, improving operations, optimizing resources, and making a financial decision.

Top Skills

- Business Development
- Cash Flow Management
- Budgeting
- Business Planning
- Business Transformation
- Business Analysis

Educations

2005

Master in Business Administration (MBA)

Universiti Utara Malaysia

2000

Bachelor in Accounting (hons.)

Universiti Kebangsaan Malaysia

1997

Matriculation Certificate in Accounting

Kolej MARA Seremban

1995

Sijil Pelajaran Malaysia

S. Men. Agama Persekutuan, Labu

Key Consideration

Given his extensive experience in various position from junior to upper management level, Lokman can contribute significantly to another company with any business nature. With a motto of "If you are in the battle, complete the mission!", Lokman will use some of these skills and experiences to achieve and deliver the task given:

1. **Financial Analysis:** Lokman is proficient in analyzing financial statements, evaluating investment opportunities, and assessing the financial performance of the business. This skill is valuable in making strategic decisions related to many things including cash management (AP & AR turnover time), CAPEX & OPEX controlling and financial planning & forecasting.
2. **Risk Management:** Lokman has experience in assessing and managing risks associated with the business including the financing structure, debt risks, and operational risks. This skill is essential for companies in mitigating risks and safeguarding their investments.
3. **Regulatory Compliance:** Lokman is familiar with accounting regulatory standard such as MPERS, ISO 9000 & ISO 14375 standards, tax & excise regulations along with knowledge in ESG (Sustainability Development Goal).
4. **Stakeholders Engagement:** Lokman has experience in investor relations, including communicating with investors, managing investor expectations, and presenting financial performance to stakeholders. This skill is valuable in building relationships with investors and stakeholders.
5. **Feasibility & Viability Study:** His experience while working in Putrajaya Holdings Sdn Bhd and as partner in accounting firm has help Lokman to sharpen his skill doing feasibility and viability study of projects. This skill is valuable for a company before and while executing a project.
6. **Business Planning:** Given an exceptional experience for 20 years, Lokman is skilled in business planning, using suitable business modelling to set the business objectives, formulating financing strategies, and executing business strategy. With this, Lokman can help the company in developing long-term business plans and achieving their growth objectives.

Working Experiences & Achievements



PROTECTHEALTH

Head, Finance & Accounts

PROTECTHEALTH CORPORATION SDN. BHD.

Industry : Healthcare Management

Period : March 2023 - Present

- Reporting direct to CEO and being a Permanent Member of Strategic Management Committee
- Manage and supervise the cash flow and grant usage for health financing and healthcare initiative of more than RM200 million
- Co-ordinate and monitor the day-to-day accounting function and activities
- Continuous engagement with stakeholders (government agencies, authorities, banks, auditors, advisors, and Board of Directors)
- Preparing and presenting the financial related matters in Governance, Monitoring & Evaluation Committee (GMEC), Jawatankuasa Pengurusan Kewangan & Akaun (JPKA) KKM, Jawatankuasa Pemantauan Prestasi Badan Berkanun (CLBG) KKM, Board Audit & Risk Committee (BARIC), and Board of Directors Meeting
- Taking charge of planning, budgeting, and evaluating performance and cash flow for department and company level
- Ensuring compliance with government regulations across all business operations, including taxation, legislation, and applicable laws within Malaysia.
- Responsible for keeping internal controls, policies (Discretionary Authority Limit), and procedures up to date with best practices.
- Overseeing both internal and external audit processes.
- Overseeing and enhancing key business processes through process improvement and digitalization efforts.
- Panel Member for Domestic Inquiries
- Project Leader – development of Vendor Module System for procurement purposes



IMEDIKEL
THE POWER OF GIVING

Chief Financial Officer

I MEDIKEL PHARMA HOLDING BERHAD

Industry : Retail Pharmacy & Production - Health Base Product, Medical Devices, Pharmaceutical

Period : January 2020 – February 2023

- Collected and negotiated a debt payment from debtors with aging more than a year. Bad debt reduced by 30%, but faced a difficulty during pandemic
- Secured few financings amounted more than RM20million for the development of new pharmaceutical production plant
- Secured a RM1million grant incentive through Dana Kemakmuran Bumiputera from TERAJU and Double Tax Deduction incentive from university
- Engaged with Bursa Malaysia and few Private Equities companies as part of road to IPO plan.
- Executed an Improvement, Recovery and Development plan to the business
- Established the Inventory Management Committee with power to control the overall inventory system including procurement and goods pricing.
- Decided the migration system of different inventory, accounting and “Point of Sales” hardware base software to synchronize cloud base software. Result in time efficiency, data accuracy, data safety and security.
- Secured more credit limits from major suppliers
- Introduced a competitive gratuity and reward scheme to the sales team with increased in sales were proven. Average Sales per Customer increase to almost 30%.

**Partner**

MAF & CO. (Chartered Accountants)

Industry : Accounting & Business Services Firm

Period : January 2018 - December 2019

- Progressive communication with staffs and stakeholders (clients, auditor, SSM and LHDN)
- Secured three grants namely Dana Mudahcara from TERAJU on behalf of clients and many financial assists from various Financial Institutions and Agencies
- Manage to complete the financial report submission 90% from overall key accounts in every financial year.

**Chief Operating Officer**

AKADEMI USAHAWAN MIKRO SDN. BHD.

Industry : Training & Education

Period : October 2015 - December 2017

- Prepared the Request for Proposal (RFP) and secured several contracts from related clients.
- Prepared the financial projection and help the CEO completed the business proposal for companies.
- Help secured an investment from angel investor to invest in the company
- Maintained the relationships with all the shareholders and stake holders
- Work closely with Chief Executive Officer to lead the team. Provide insights and inputs for company planning

General Manager

SMART AMZAR VENTURES SDN. BHD.

Industry : Trading – Retail & Wholesale

Period : January 2010 - September 2015

- Managed and monitored the operational matters of the company – HR, finance & accounts
- Secured a trade financing and working capital loan from financial institution to help grow the business
- Secured few long-term businesses contract with clients

Manager

HANAFI BATIK SDN. BHD.

Industry : Trading – Retail & Wholesale

Period : January 2006 - December 2009

- Supervise the overall operations of the company
- Successfully managed the sales operation and help increased the annual company turnover from RM5million to RM12million, to RM22million in three years' time.
- Secured a multi-million trade finance facility such as Letter of Credit and Bank Guarantee to finance the business

**Business Development Executive**

PUTRAJAYA HOLDINGS SDN. BHD. (100% subsidiary of PETRONAS)

Industry : Property Developer

Period : 2004 – December 2005

- Successfully prepared the feasibility study and projection of commercial project in Putrajaya such as offices, boutique hotel, international school, and kindergarten
- Prepared the board paper and appointment proposal of premise operators
- Involved as ISO9001:2000 committee member



The Chartered Institute of Management Accountants

This is to certify that

Lokman Hakim Hashim

was admitted as an Associate
of the Institute on

15th December 2022

and is entitled to use the description
Chartered Management Accountant

Given under the Common Seal of the Institute

President

Member
of council

Secretary General



This certificate remains the property of The Chartered Institute of Management Accountants and should be returned to CIMA on termination of membership.

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The Chartered Institute of
Management Accountants

The Chartered Institute of Management Accountants

certifies that

Lokman Hakim Hashim

has fulfilled the established requirements of eligibility by
demonstrating the necessary qualifications and is thereby entitled
under the conditions prescribed by The Chartered Institute of
Management Accountants to hold and use the designation

Chartered Global Management Accountant®

Date certified 15th December 2022

Certificate number 120139776

Andrew Harding
Secretary General
CIMA



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MALAYSIAN INSTITUTE OF ACCOUNTANTS

Certificate of Membership

This is to certify that

LOKMAN HAKIM BIN HASHIM

was admitted as a

CHARTERED ACCOUNTANT


of the Malaysian Institute of Accountants
pursuant to Section 15 of the Accountants Act, 1967
on

20 August 2018

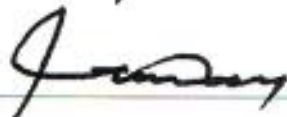


*Given at Kuala Lumpur under the Common Seal of the
Malaysian Institute of Accountants on the*

20 August 2018



President



Registrar





Certificate of Registration as an

ASEAN CPA

This is to certify that

LOKMAN HAKIM BIN HASHIM


Registration Number: ACPACC-MY.0006152

having satisfied the requirements of the
ASEAN Mutual Recognition Arrangement on Accountancy Services
is emplaced as an ASEAN Chartered Professional Accountant

Country of Origin : Malaysia

Date of Issue : 30 June 2022




Hajah Chairani binti Haji Sulaiman
Chairman of ACPACC


Datuk Bazlan Osman
Chairman of Malaysia
Monitoring Committee