

<p>Profile</p> <p>20 years procurement experience in GLC & MNC (FMCG) with an impressive background and achievement. Unique experiences and knowledge gained from different organisations set up and in different industries. Managed multinational team (Asia + Europe). Supported OPCO/BU P&L by delivering the right product, price and quality. Managed value creation through strategic procurement approach, cross functional team and stakeholders engagement.</p> <p>Employment History Experienced AKSB Global Sdn Bhd – (2019 – to date) Based in Alam Perdana, Puncak Alam, Selangor</p> <ul style="list-style-type: none"> ▪ Procurement, Business Development ▪ P&L and Financial Management ▪ Contractor to Highways Concessionaires <p>Askil Asia Sdn Bhd – Founder/Director Based in Shah Alam (Aug 2016 – Jul 2019)</p> <ul style="list-style-type: none"> ▪ Managed Procurement, strategic Planning and finance ▪ Small set up organization ▪ Annual turnover RM5 mio PA ▪ Civil engineering and trading <p>FrieslandCampina AMEA – Snr Category Procurement Manager Based in PJ/SG (Sept 2012 – Jul 2016)</p> <ul style="list-style-type: none"> ▪ Member of Procurement Management Team for FrieslandCampina AMEA ▪ Member of Global Procurement Council ▪ Change management – formation of procurement AMEA and BU Procurement Organization (Matrix) ▪ Managed procurement for Ingredients category – Spend EUR150 mio per annum (Sourcing, Tender, Contract and Supply) ▪ Responsible for Strategic procurement (Ingredients) plans for 3 years. ▪ Managed Value creation activities through Supplier Partnership program in AMEA focused on Indonesia, Thailand, Philippine, Vietnam, Belgium, Netherland and Malaysia. ▪ Stakeholder Management– CFO/OD/R&D of OPCO/BU in AMEA for Annual Budget preparation and project management. ▪ Prepared Management Report – Savings, Budget Price review , spend management and industry outlook. ▪ Represented RFC AMEA as coordinator for sustainability program for Ingredients (Palm oil, Cocoa), Packaging (Paper, Plastic & Tin) and Logistics. Developed, tracked & traced the implementation and execution. ▪ Led team of seven managers – multi locations (Asia & EU) <p>Achievements</p> <ul style="list-style-type: none"> ▪ Achieved cost saving 3-5% (4.5 - 7.5mio)/PA through commercial negotiation/cost reduction activities (VE, ESI, Strategic Partnership) ▪ Launched LCCS (Low cost Country Sourcing) project for flavours and recorded savings approximately EUR2.5 mio. Implemented in FC BU in Indonesia, Vietnam and Thailand. Managed project via Cross functional team comprises of Regional R&D, Local R&D, QC and Supply Chain. Project period 4- 6 months. ▪ Led Value engineering project for BU - AMEA ▪ SRM - Launched suppliers technology days, – invited strategic supplier to present new product, Value engineering program and technology to FC R&D Team. ▪ Planned & execution of RFC Plants audited for UTZ Certification. Passed UTZ sustainability audit resulted UTZ logo applied on RFC Packaging. 	<p>Address: No 8, Jalan Ungu U9/38D Sunway Kayangan, 40150 Shah Alam, Selangor</p> <p>Strengths</p> <ul style="list-style-type: none"> ▪ Strategic Procurement ▪ Leadership ▪ Project Management ▪ Entrepreneurship ▪ Dynamic team player ▪ Highly Ethical
--	---

- Successfully invited top supplier on board of SCF program which extended payment term from 75 EOM to 105 EOM. Increased cash liquidity to RFC.

Dutch Lady Milk Industries Bhd – Head of Procurement Dept

Based in PJ (Jan 2010 – Aug 2012)

- Part of top 20 – Dutch Lady Management
- Accountable for procurement of CAPEX and OPEX for DLMI
- Addressable Spend – EUR100 mio PA
- Managed whole spectrum of procurement – Direct (Ingredients/Packaging) and Indirect (Marcom, 3PL, MRO and 3P manufacturers), Plant Expansion (Building, Machine and equipment).
- Responsible for Sourcing, Tender, Commercial Negotiation, Contract management and alignment with Global procurement team.
- Stakeholder Management– CFO/OD/CMO/CSO for Annual Budget preparation, spend management and project management.
- Prepared Management Report – Savings, Budget Price review spend management and outlooks.
- Responsible for Sourcing, Tender, Commercial Negotiation, Contract management and alignment with Global procurement team.
- People management– restructured procurement organization, organization development and competencies.
- Managed team of eight (manager/executive)

Achievements

- Achieved cost saving 5% (EUR4 mio)/PA through Tender and value engineering project (Direct and Indirect).
- Plant expansion – completed/commissioned within time frame with approved budget (limited VO)
- Installations of new Packaging line (Tetra/Combi) and UHT processing and sterilized line.
- Relocation of Corporate office (fit out). Negotiation@building owner, contract, appointment of ID consultant & Contractors.
- Managed RFQ for Paper Packaging – Corrugated Paper which delivered significant savings – EUR 700k for 1st year launched.
- CFT formation - VE project which reduce the spec/material of packaging material (tin can, bottles and recipe management).
- Renegotiate contract with airlines, fleet car with better term and conditions.

Proton Berhad – Various Roles in Procurement (Last position– HOD)

Based in Shah Alam (Aug 1997 – Jan 2010)

- Managed 3 sections (International Purchasing, Logistics Section and Local Part management)
- Led commercial negotiation for annual price of Steel Plate, ETM components and logistic contract (inbound/outbound transporter, warehousing, Forwarding Agent)
- Preparation of Management Approval Paper (MCM/Exco) for supplier appointment/contract Price.
- Responsible for Sourcing, Tender, Commercial Negotiation, Contract management and VAVE activities (CFT comprised of R&D, Engineering and supplier)
- Responsible for component price for NPD and Designed change.
- Represented PROTON - as liaison officer with MITI/MIDA /Customs with regard to importation of material/component (AP), Duty Exemption etc.
- Prepared budget – AMP and Mid Year review of budget/Spend.
- Managed Centralized Purchasing systems for Steel Plate and Resin (PP) – Consolidated of volumen
- Managed 3 Section Manager, 15 executives/Engineers and 10 support staff.

AMRIZAL AZIZ

+6019 366 5892 / Amrizal1874@gmail.com

Educations

MBA (International Business) – University of Malaya (2005 – 2007)

Bachelor Business Admin (Transport) - University of Tech Mara (1993 – 1997)