



Garret Khor

TREASURY SALES DEALER
ASSOCIATE

Details

42, Jalan Asa 15, Taman Asa Jaya,
42
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Malaysia
0126268086
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Skills

Problem Solving
Effective Time Management
Customer Service
Teamwork
Leadership
Relationship Development
Communication Skills
Ability to Work Under Pressure
Technical Skills
Fundamental Skills

Languages

English

Bahasa Malaysia

Cantonese

Mandarin

Hobbies

Hiking
Running
Weight Lifting

Profile

1. A highly motivated Treasury Sales Dealer with more than 10 years of experience in Global Markets.
2. Proficient in Foreign Currency sales and customer relationship management
3. Adept with derivative products such Cross-Currency Swaps, Synthetic loans and Structured Deposits

Employment History

Capital Market Product Specialist , Standard Chartered Bank Berhad

JUNE 2021 – PRESENT

- Manage a portfolio of around 100 medium enterprise clients with diverse client sectors
- Assist client to manage client's Foreign Currency exposure via short to medium term hedging
- Strategize client engagement via Standard Chartered's e-platform by providing alternate Foreign Currency solutions and digitalization
- Drive Treasury business with the collaboration of Business Banking to engage new clients
- Conduct internal training to Business Banking & wealth banking division regarding Treasury products and concepts

Treasury Sales Dealer, MUFG Bank Berhd

AUGUST 2015 – JUNE 2021

- Manage around a portfolio of 50 Japanese based clients with different industry segmentation (e.g. electronics, petrochemical, musical instruments)
- Provide Foreign Currency solutions via buying/selling, short term to long term hedging, and Global Markets advisory
- Offer Foreign Currency loan hedging solutions via different alternatives such FX Swaps vs derivative products such as Cross Currency Swaps
- Structure Derivative and Synthetic Foreign Currency loans that is tailored to client's funding requirements
- Conduct internal training to Corporate Banking Division & Strategic Planning regarding Treasury products and concepts

FX Sales Dealer, Affin Bank Berhad

OCTOBER 2013 – AUGUST 2015

- Manage a portfolio of clients with different industry segmentation
- Provide FX solutions via buying/selling, short term to long term hedging and Global Markets advisory
- Provide training & guidance to trainees and junior

FX Trader, Affin Bank Berhad

OCTOBER 2012 – OCTOBER 2013

- Trade G7 currencies (e.g. EUR, GBP, JPY & etc)
- Provide prices to the sales team
- Manage the trading account

Management Trainee, Affin Bank Berhad

AUGUST 2011 – SEPTEMBER 2012

- 1 year rotation around various banking department that includes business banking and operation
- Part of a CSR team to refurbish a special kids home and provide essential necessities

Education

Accounting & Finance, Victoria University

FEBRUARY 2021 – APRIL 2011

Dealer License, Persatuan Pasaran Kewangan Malaysia

APRIL 2014

Internships

Vacation Trainee, KPMG

DECEMBER 2009 – FEBRUARY 2010

References

References available upon request