Toh Aik Keong

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Experience

Dec 2020 – Oct 2022

Project Director
Huawei Sri Lanka

Sri Lanka Mobitel Projects:
- Manage project for Mobitel EPC/5G Core Project
- Project scheduling and plan
- Project acceptance

Sri Lanka Airtel Projects:
- Project budgeting and pre-sale support
- Project acceptance and closure

Jul 2015 – Sept 2019

Project Director
Huawei South East Asia (SEA)

Myanmar PSTN Projects:
- Project rollout for Myanmar PSTN Project
- Project scheduling and plan
- Network cutover and customer acceptance requirement.

Thailand TRUE projects:
- Support project rollout.
- Project status monitoring for regional rollout
- Project acceptance and closure

Nepal NT GSM projects:
- Support project rollout for New and Swap of GSM and 3G project.
- Project status monitoring for regional rollout
- Control project quality and ensure EHS compliance
- Obtain customer acceptance and project closure

Thailand DTAC IPRAN & IT Projects:
- DTAC IPRAN, IPCore projects
- DTAC IT projects

Jan 2009 - Jul 2015

Project Director / Manager
Huawei Cambodia

Emaxx Projects:
- Emaxx LTE Rollout Project

Smart Axiata Projects:
- Smart Axiata SAN & Backup System IT Project
- Smart Axiata Powercube Project

- Smart Axiata Core Network Mergence Project
- Smart Axiata Radio & MW Swap project
- Hello Axiata Core Network Swap Project
- Hello Axiata PPIA & Naga IBS Project
- Hello Axiata TK Project, 2G & 3G Swap Project

CamGSM Projects:
- CamGSM 596 site TK and 2G Swap Project
- CamGSM MW South Transmission Project
- CamGSM South and East Ring Transmission Project
- CamGSM NodeB Project

Viettel, Beeline & Mfone Projects:
- Viettel Core Network Integration & IP Core Project
- Beeline Phase 1&2 TK project

Apr 2000 - Dec 2008	**System Manager** Echo Broadband

- **COX GNIS 4.0 Redrafting Project, COX Communication, USA (Feb 2006 - Dec 2008)**
    - Project start-up and planning for the Cox redrafting project, including system on boarding meeting with client to define the project standard.
    - Project interface to client ensuring good customer satisfaction and relationship.
    - Manage project team on project delivery that meeting client quality acceptance.
- **Smallworld GIS Data Conversion, Cablevision, USA. (Dec 2004 - Feb 2006)**
    - Project start-up implementation for CAD data conversion to Smallworld GIS, including of the pilot project implementation and project standard guideline
    - Data conversion of civil network, RF network, as-built data and fiber network data capture.
- **HFC network upgrade design, KabelNRW, Germany (Based in Germany) (April 2000 - Dec 2004)**
    - Project start-up for KabelNRW HFC network upgrade design in Bonn, Germany.
    - Prepare Design Work Package by network clustering, fiber network design.
    - Set up Lodedata design specification for RF calculation & Smallworld RME function

Jul 1997 - Apr 2000	**Telecommunication Network Design Engineer** CH2M Hill

- **HFC Network Upgrade Design for Cablevision, USA (Dec 99 - Apr 00)**
    - Responsible for HFC network upgrade design for Boston and Framingham area, using LODEDATA for RF design calculation and AUTOCAD for network drafting.
- **HFC Network Design for ONO (Cableuropa), Spain (Based in Spain) (Feb 98 - Dec 99)**
    - Technical support and training of local Spain personnel in network design.
    - Project coordinator as a project interface between Spain and Malaysia office
- **HFC Network Design Maxis Wireline project, Malaysia (July 97- Feb 98)**
    - Involve in HFC broadband network design of Radio Frequency (RF) Coaxial design, Copper Telephony design and Fiber design for Maxis Wireline project for greenfield and overbuilt area in aerial and underground built for Johor and Penang.

Education

1997	**Universiti Teknologi Malaysia**
	Bachelor's degree in engineering (Electrical/Electronic)	Malaysia
	Grade Grade B/2nd Class Upper

Skills

Advanced	Project Management, Network Inventory Project, ISP equipment engineering design, Coaxial network engineering design, Fiber Optic Network Design, Project bidding and proposal preparation, MS Project, IT Project Management
Intermediate	IT Skills

Languages

Proficiency level: 0 - Poor, 10 - Excellent

Language	Spoken	Written
Bahasa Malaysia	9	9
Mandarin	9	9
English	9	9
German	3	3
Spanish	2	2

About Me

Personal Details

Name	: Toh Aik Keong
Gender	: Male
Marital Status	: Married
Date Of Birth	: 26 November 1973
Nationality	: Malaysian

Personal Strengths

- •   Strong personal and group communication skills and able to maintain professional demeanor in high-stress situations.
- •   All-round telecommunication executive with comprehensive international expertise in wireless and fixed network industry
- •   International project experience and exposure include working in Europe, USA and Asia
- •   Extensive experience in project roll out, network swap and full turnkey project management
- •   Problem-solver, strong leadership and decision-making ability
- •   Highly motivated and result oriented

Languages Proficiency

Language written: English, Malay and Chinese
Language spoken: English, Malay, Mandarin, Cantonese, Hokkien, German (minimum) and Spanish (minimum)

Overseas Project Experience

Spain / USA / France / Germany / Sri Lanka / Cambodia / Thailand / Nepal / Myanmar / Bangladesh

Educational Background
B. (Hons) Electrical Engineering, Universiti Teknologi Malaysia

Professional Certifications
Lodedata certified trainer
Managerial Development Program – certificate
Effective Trainer / Professional Selling Skills - certificate
PowerBI - certificate

Professional Experience
Multi-talented person with more than 20 years of experience in wireless (GSM/3G/4G), fixed network and cable TV network. Has a proven track record in delivering results and managing teams and projects in the most challenging environments in both developed and developing markets.
Experience professional with outstanding project planning, execution, monitoring and resource balancing skills with ability to support multiple simultaneous projects in a matrix organizational structure. Excel at communicating with stakeholders to provide accurate reporting and information regarding projects and initiatives. And business-oriented person with a well-rounded telecommunication technical background of wireless and fixed network with experienced at functioning with business leaders to transform business needs into technology results.

Responsibilities
- Provide pre-sale support for sales departments and lead tenders.
- Lead project delivery include of time, cost, scope, quality, risk, communication and procurement planning
- Project budgeting, cost control and manage project KPI
- Develop required project documentation and confirm with stakeholders
- Facilitate smooth cooperation and communication between various departments in matrix environment
- Build and maintain relationships with stakeholders (internal and external).
- Accountable for project financial performance, control project budget
- Plan HR allocation, manage third-party suppliers and subcontractors
- Identify Risks, plan mitigation and review risks through project life-cycle.
- Report progress of the project internally and externally
- Setup and maintain change control process. And seek new opportunities for product and service sales
- Control project quality, set up quality assurance process.
- Lead teams of engineers, deployment and site managers and subcontractors.
- Obtain customer acceptance; close project and handover project.
- Contract & Scope Management and contract negotiation.

Additional Information

Gender	Male
Age	49 years
Address	65, Jalan Tun Mamat 35/92, Alam Impian, Seksyen 35, 40470, Shah Alam
Nationality	Malaysia