



MOHAMAD AZUAN MOHMED NASIR
SENIOR EXECUTIVE
Bank Kerjasama Rakyat Malaysia Berhad

(+60)129140442 | mohamad.azuan@bankrakyat.com.my | azzone84@gmail.com

Current Salary: RM10,103.00.00

Expected Salary: RM13,000.00

Experience

14 years of total experience

Aug 2009 - Present
(14 years)

EXECUTIVE

BANK KERJASAMA RAKYAT MALAYSIA BERHAD | Kuala Lumpur, Malaysia

Industry	Banking / Financial Services
Specialization	Banking/Financial Services
Role	Retail Banking/Branch Operation
Position Level	Executive

- Currently assign at headquarters and involves in product development.
- Involve in giving training to the branches and awareness to the customers about new product and electronic payment.
- Marketing of new product and emphasize electronic payment channel.
- Involve directly in developing Electronic Current Account and internet banking instrument.

Last 2 departments:

Product Development (Deposit & Funding)

- Developing new Deposit (Savings Account, Current Account & Term Deposit) & Investment products / enhancing existing product to be consistent with Bank's strategies by:
 1. Generate, Source, rank a wide variety of ideas and business problems.
 2. Select, validate ideas that have value in the market and will survive against external markets conditions.
 3. Turn the idea into concept and evaluate the internal factors that may affect the concept.
- Prepare proposal paper on new or enhanced product/services for approval.
- Drafting of the necessary documents, forms, terms & conditions, product disclosure sheet's (PDS) and / or any other related documents.
- Prepare end to end process flow for new products or updating existing process flow on enhanced product.
- Liaise with other stake holder in relation to approval / feedback on proposal paper / legal documentations / procedures / manuals / process flow.
- Work closely with Market Research Department in analysing the competitors offering.
- Develop the sales kit / frequently ask questions (FAQ) on new or enhanced product / services.
- Provide training on new / enhance product or services for branches / business unit.
- To attend and solve any audit issues / findings pertaining to products / services related matters.
- Attend to any ad-hoc request / project as and when required by the management.

Product & Services Development – Current Department

- Developing new products & services / enhancing existing product to be consistent with Bank's strategies by:
 1. Generate, Source, rank a wide variety of ideas and business problems.
 2. Select, validate ideas that have value in the market and will survive against external markets conditions.
 3. Turn the idea into concept and evaluate the internal factors that may affect the concept.
- Prepare proposal paper on new or enhanced product / services for approval.
- Drafting of the necessary documents, forms, terms & conditions, product disclosure sheet's (PDS) and / or any other related documents.
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- Attend to any ad-hoc request / project as and when required by the management.

Apr 2008 - May 2009
(1 year 2 months)

GRADUATE TRAINEE

PUBLIC BANK BERHAD | Kuala Lumpur, Malaysia

Industry	Banking / Financial Services
Specialization	Banking/Financial Services
Role	Loan/Mortgage
Position Level	Junior Executive
Monthly Salary	MYR 2,800

Assigned studies on deposit / loan products, pricing and features to identify opportunities. Other than that, I need to analyse credit application including commercial loan, housing loan and hire purchase loan. I also need to perform a site visitation of field work. Besides that, I need to identify and analyse market opportunities and initiate product feasibility studies and handle product development and enhancement to meet customers' needs

May 2007 - Nov 2007
(7 months)

PRACTICAL TRAINING

MALAYSIA AIRLINE SYSTEM BERHAD | Selangor, Malaysia

Industry	Aerospace / Aviation / Airline
Specialization	Finance - General/Cost Accounting
Role	Basic Accounting/Bookkeeping/Accounts Executive
Position Level	Non-Executive
Monthly Salary	MYR 300

Assigned at Finance Department (Fixed Asset) and provide assistance in the maintenance of the fixed assets property of MAS and its branches. Other than that, I need to assist in the creation, maintenance and disposal of assets in MAS system. Assist in preparing report for every month whether the sum value of assets ties with the amount in the account.

Mar 2004 - Jun 2004
(4 months)

GURU SANDARAN TIDAK TERLATIH
SEKOLAH KEBANGSAAN CHARUK PUTTING | Pahang, Malaysia

Industry	Education
Specialization	Education
Role	Primary/Secondary Teacher
Position Level	Fresh / Entry Level
Monthly Salary	MYR 500

Teaching Mathematics to standard 5 students and teaching English to standard 2 and standard 5 students

Education

2008

UNIVERSITI TEKNOLOGI MARA
Bachelor's Degree in Finance/Accountancy/Banking | Malaysia

Major	ACCOUNTANCY
Grade	Grade B/2nd Class Upper

2005

UNIVERSITI TEKNOLOGI MARA
Diploma in Business Studies/Administration/Management | Malaysia
CGPA 3.25 / 4.0

Skills

Advanced	Product Development, Operations Management, Teaching Skills
Basic	TAXATION, FINANCIAL ACCOUNTING

Languages

Proficiency level: 0 - Poor, 10 - Excellent

Language	Spoken	Written
Bahasa Malaysia	10	10
English	10	10

Additional Info

MOHAMAD AZUAN BIN MOHMED NASIR

- PERSONAL BACKGROUND

I.C Number :841225-06-5099

Tel (Mobile) :012-9140442

E-mail: mohamad.azuan@bankrakyat.com.my | azzone84@gmail.com

- EDUCATIONAL BACKGROUND

2005-2008

Name of Institution: Universiti Teknologi Mara, Malaysia

Level: Bachelor of Accountancy (Honours)

CGPA :3.03/4.00

2002-2005

Name of Institution: Universiti Teknologi Mara, Malaysia

Level: Diploma in Business Studies

CGPA: 3.25/4.00

2001

Name of Institution: Sek. Men. Teknik Kuantan

Level: SPM Grade 1

- EXTRA-CURRICULAR ACTIVITIES

2002-2008:

(1) Unit Kesatria Negara

(2) Event Management

(3) Business Society

1999-2001:

(1) Member of Navy Scout

(2) Member of History Society

(3) Participate in Cross Country

- REFERENCES

Mr. Zainol bin Osman

Manager

Investment Account Management,

Bank Kerjasama Rakyat Malaysia Bhd,

16th Floor, Tower 1,

Menara Kembar Bank Rakyat,

No. 33, Jalan Rakyat,

50470 Kuala Lumpur

019-6992567

03-26153050

Mr. Wan Mohd 'Abdah Abdullah

Senior Executive,

Investment Account Management,

Bank Kerjasama Rakyat Malaysia Bhd,

16th Floor, Tower 1,

Menara Kembar Bank Rakyat,

No. 33, Jalan Rakyat,

50470 Kuala Lumpur

016-5060481

03-26153112

About Me

Gender

Male

Age

38 years

Address

No. 34, Jalan DB 6, Taman Desiran Bayu, 47120 Puchong, Selangor

Nationality

Malaysia