

# Prabakaran Munisamy PMP®

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## TARGET PROFILE – PROGRAM MANAGER , PROJECT MANAGER (PROJECT,TRANSFORMATION,AUTOMATION AND DIGITILATIONS)

With a career spanning 26 years in technology businesses, I am a committed, motivated, and results-driven professional with significant experience in project management and the adoption of associated tools and procedures. Demonstrated expertise in program/project management, resource management from start to finish, and internal project execution using digital transformation for remote working and automation for national and international operations. a thorough understanding of all aspects of business operations, the capacity to design and put into practice changes, and the ability to offer operational support in order to optimize the use of time, technology, resources, and investment while preserving business continuity and raising service levels and profitability.

### EXCELLENCE SPHERE

- Programs & Project Mgmt
- Strategic/Forward Planning
- e2e Resource Management
- People Mgmt and Leadership
- Business & Data Analysis
- Cost Management/Control
- Stakeholders' Management
- Transformation Management
- Performance Management

### EXECUTIVE SYNOPSIS

- Resource management experience include demand planning, sourcing, onboarding, prioritization, balancing, sharing, optimization etc. to service e2e business and maintain business continuity of large enterprises
- 16 years' experience in internal project management including 10 years in technical deliverables
- Project transformations enabling automation and digitalization towards central delivery organization.
- Early career experience in telecom solutions, network projects and operation and maintenance services
- Influencing & decisive leader and collaborative collaborator with excellent analytical, liaison, coordination, networking, communication, interpersonal, negation, problem solving, situational leadership and people management skills

### RECENT EXPERIENCE

#### NOKIA MALAYSIA

#### HEAD OF SITE ENGINEERING & QUALITY VERTICAL ASIA PACIFIC JAPAN

JULY 2023 – PRESENT

Head of Site Engineering & Quality vertical in APJ MS LDO organization. Line Manager for Site Engineering subject matter experts/managers and project field personnel in APJ region.

- Responsible for Mobile Network Site Deployment Services “right first time” within APJ Market and Market units, covering for Market Services Lead, RBCs Leads and CDMs.
- Engaging in presales Tricon model. Together with Customer Delivery Manager (PEO), technical sales team, and global sales in evaluating radio solution proposal & service scope of work.
- Manage SEQ LDO operation activities with MU Line Managers related to costing, planning, quality, execution, and acceptance.

- Manage the develop of technical documentation for site solution and site engineering for First Time Right implementation for new project startups and existing projects.
- Close collaboration with Procurement to development efficient Subcontractor strategy.
- Drive and implement automation and digitization for site implementation productivity improvement.
- Monthly meetings with different stakeholders in various topics (Project execution, Supplier performance review, Transformations and Project Management Office).
- Organizational -People Management, CoDe Plan, Objective Setting, and Personal development. Cost Centre planning and managing the FPO. Best Practice and Knowledge sharing

## **NOKIA SINGAPORE / MALAYSIA**

### **SITE ENGINEERING MANAGER (SPECIAL PROGRAM MANAGEMENT )**

**JUNE 2019 – JUNE 2023**

As part of the transformation leveraging digitalization, automation, and remotization solutions, i will be responsible for developing and driving global initiatives in the APJ Market. Developing the program/project charter, business case project planning, budget and resource requirements using the "AS IS and TO BE" model are key jobs and contributions.

Organize a program introduction with key stakeholders and gain their approval before moving on to the next phase, which will include assigning Project Managers from various projects. To manage end-user and executive expectations, I prepared and gave high-level presentations. Conduct weekly follow-up meetings, build bridges between the organization and important stakeholders, and track a decent handover with possible savings until the programmers are closed.

Programs managed.

- Year 2022/23, continue to lead and remain vigilant on the digital transformation and automation for URSA, site quality From January to May, maintain leadership and vigilance in the areas of digital transformation and automation for URSA, site quality improvement, and remote commissioning. Special assignment to Indonesia for the XL Axiata project from June to December, involving rapid team ramp-up to 450 team members, to increase site quality and subcontractor team competence. Achievements include setting up 3 training facilities with a comprehensive curriculum to instruct and certify 450 out of 500 teams in 3 months, improving the MoO and establishing working tool specifications, conducting on-site quality checks, and providing mentoring to implementation teams to boost efficiency and implementation quality. Internally, project stakeholders, subcontractor management BODs, and clients up to the C level all regularly review and oversee development.
- Year 2021, manage and complete digital transformation and automation for Remote Integration scope for two projects in Indonesia (Indosat and H3I) and one project in Australia (TPG). Approximately 20 equal HC have been remortize to remote delivery centre, improving project CBL's delivery efficiency and cost assurance. One project (DTAC) has benefited from the Kaizen program by reducing installation material costs and increasing implementation productivity by identifying and removing waste in the work process and on the job site. From the Site Engineering CoE program, two projects (DTAC and TPG) were able to remotely provide the Technical Site Survey report and Site Design activity, bringing extra 37 subcon HC equaling to a distant delivery centre, improving project CBL. A total of 1.2 million euros has been saving assured from these programs during project life cycle.
- Year 2020, multiple programs related to remotization and automation of field activities to remote teams using new tools/solutions such as Zero touch (remote commissioning and integration), Remote TSS and reporting using NDPd (Nokia Delivery Platform deploy), Site Solution design remotization, and Kaizen continuous improvement for ongoing projects were handled. As part of the improvement and assurance effort, a total savings of 1.4 million euros was obtained.
- Remote commissioning using special tool (Jamura) started in May 2019, accomplish the transformation for 8 projects in APJ market. Approx. 1000 sites have been implemented using Jamura which has widely reduced the usage of subcontractor engineers for commissioning with small saving of €54k. In 2020 majority of APJ projects have adopted the norm of Jamura and PnP for remote commissioning using GDC which has generated savings of €800k ++.

- Work package transformation, the program is to be moving subcontractor scope of work from multiple services line package to modular work package for subcontractor's contract. 4 projects were part of the first phase in 2019, whereby one of the projects in Bangladesh has manage to generate additional 5% saving from overall subcontractor's price and remaining 3 projects was cost to neutral. Starting 2020 all new projects during presales are to implement the new Work Package concept.
- Site Engineering Center of Expertise transformation, the program is to remortize the scope related to site implementation such as Technical Site Survey, Report, Site Design, BoQ Creation etc. to team in central location GDC.

**NOKIA SINGAPORE**  
**ASO MU FF HEAD**

**APRIL 2015 – JUN 2019**

Manages Field Force team as a one-stop-shop competence center for whole or part of a Market unit, leveraging FF resources (internal, ServCo, 3P suppliers) to optimize costs and ensuring projects are delivered in scope of contractual obligations and within forecasted costs, Right First Time Implementation with required quality.

- Responsible for Field Delivery services "right first time" within the market unit for cross BGs, covering for Market Services Lead, RBCs Leads and CDMs.
- Engaging in presales Tricon model. Together with Customer Delivery Manager, technical sales team, and global sales in evaluating solution proposal & subcontractor scope of work.
- Manage FF operation activities with country leads (FSM) related to costing, planning, quality, execution, and acceptance.
- Develop and implement the correct FF governance and processes for Market Unit.
- Close collaboration with FFCP/GSD for transformation and new process adoption to increase the efficiency in cost and quality.
- Close collaboration with MU GOPS to development efficient Subcontractor strategy.
- Monthly meetings with different stakeholders in various topics (Project execution, 3rd Party, Transformations and Resources Management).
- Organizational -People Management, CoDe Plan, Objective Setting and Personal development. Cost Centre planning and managing the FPO.

**NOKIA MALAYSIA**  
**ASO RSO STREAM MANAGER**

**MARCH 2009 – MARCH 2015**

- Managed a group of Service Management employees consisting of Project Delivery Managers, SiSo Project Engineers, Project Support profiles.
- Managed a group of IP Transport employees consisting of Care engineers for IP broadband (including MW), access planners and IP planners for radio and core networks.
- Responsible as the main interface to all CT COMs in SG, providing resource management leadership covering resource profiles from all SBL (NI, NPO, SI, CARE)
- Lead the resource demand and HC planning for all CO Del ASO SG and participated in management HC review.
- Drives the Resource Management process implementation and adherence by the COMs in SG
- Perform monthly meetings for resources demand and allocation for all ASO.
- Worked independently with other Nokia units and departments (HR, Finance, Sales, Procurement, GSD GDC & CoE) across boundary to accomplish assigned tasks.
- Influenced and negotiated with all levels of management regarding project goals, needs and delivery.
- Drive and monitored Opex cost improvement and ensured cost recovery in all CCs.
- Monitored and tracked employees' performance and develop employee's improvement plan.
- Provide guidance and mentored subordinates to excel towards higher performance.
- Developed employee's technical competence as well as their personal career development.

- Directly involved in all stages of the customer business opportunity including presales, opportunity validation, Gate 6, and project early ramp up.
- Drive for NCS certification for all employees in the team, and towards achieving Quality certification.

## PREVIOUS EXPERIENCE

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|--------------------------|---|
| • June 2019 – Present    | Site Engineering Manager (Special Program Management) |
| • April 2016 – June 2019 | MU ASO & ANO Field Force Operation Head               |
| • April 2015 – Mar 2016  | CO APJ S RSO Service Management Stream Manager        |
| • Mar 2009 – Mar 2015    | CO DEL ASO SR RSO Service Management Stream Manager   |
| • April 2008 – Mar 2009  | NI Senior Project Manager and CW Product Manager      |
| • July 2006 – Mar 2008   | CW Manager Nokia Indonesia                            |
| • Dec 2005 – Jun 2006    | Quality Manager Nokia Indonesia                       |
| • May 2005 - Aug 2005    | Field Manager Nokia India                             |
| • Sept 1999 – Mar 2005   | Civil work & Telecom Site Engineer                    |
| • Dec 1995 - Aug 1999    | Site Planning and Installation Supervisor Nokia China |

## LEADERSHIP COMPETENCE DEVELOPMENT

Course	Competence Developed	Location
Project Management Professional	Project Management Execution in predictive, agile and hybrid approach	Singapore
Strategy Leadership	Inspiring and strategy thinking for the long term by developing the vision and mission using the big plan and dimension of success frame works	Naperville / Illinois
Building Effective teams	Leadership and Developing High Performing Teams	Singapore
Presentation Skill	High Impact Presentation	Malaysia
8 Habit Leadership	Great Leaders, Great Teams, Great Results	Malaysia
Leading for Performance 1	Growing Business and Delegating, Mobilizing and Developing	Indonesia
Zoom (Leading People)	Leadership	Singapore
Presentation Skill	Business Presentation	Singapore/ Malaysia
7 Habits Leadership	Leadership & Self awareness	Malaysia

## CREDENTIALS

### Education

- High School Certification – 1986
- Diploma in Management - 2020

### Professional Development

- Certified Project Management Professional (PMP), PMI, June 2021
- Leadership and People Managemetrn skill

- Various Internal ( Resource Management) training and testing

#### **IT Literacy**

- Microsoft Dynamics, and other Microsoft tools

### **PERSONAL DETAILS**

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- **Date of Birth** : 17 Dec 1973
- **Languages:** English, Malay, Tamil
- **Location Preference** : Singapore and Malaysia
- **Nationality** : Malaysia

***References***  
**Upon Request**