

#### PROFILE

Dynamic and results-oriented professional with over 2 years of experience in Business & Product Development and Dealer in stockbroking industry. License in Module 6, 7, 12 and 19A from Securities Commission (SC).

Adept at strategizing and implementing solutions to drive growth and increase market share. Experienced in managing projects to comply with regulatory requirements. Proven ability to build and maintain strong relationships with key stakeholders, resulting in successful partnerships and product launches.

Seeking a challenging role in a fast-paced organization where I can apply my expertise and drive impactful business outcomes.

# CONTACT

PHONE: +6010-8946 844 EMAIL: mohdiezhamrezza@gmail.com

## SKILL

Management Analytic Presentation Governance Flexibility Product Development

# CERTIFICATION

SC Module 6, 7, 12 and 19A

# MOHD IEZHAM REZZA BIN MOHD DAUD

# Relationship Manager WORK EXPERIENCE

## CGS-CIMB Wealth Management Sdn Bhd

Relationship Manager (Apr 2023 – current) (secondment)

- Build and maintain relationship with client and marketing representative
- Handling onboarding process for client
- Assist in developing and launching of company maiden fund
- Spearhead marketing collateral for company

#### **CGS-CIMB Securities Sdn Bhd**

Product Development and Shariah Governance (Apr 2022 - Mar 2023)

- Assist in establishment of new company investment product
- Involve in regional shariah governance review and implementation
- Business Development (Jan 2021 Oct 2022)
- Spearhead Islamic Champion initiative nationwide
- Design and launch Strategic Campaign
- Spearhead corporate and University collaboration
- Conduct Webinar and Investment Talk
- Dealer Representative (Jan 2021 Mar 2022)
- Managed client's portfolio by providing daily market updates and maintaining good relationship with clients
- Carry out sales & marketing and webinar activities to new account acquisition

## Securities Industries Development Corporation

- ICMGTS (Oct 2020 Feb 2021)
- Exposure on theoretical and practicality of Islamic Finance
- 4-month internship with CGS-CIMB Securities Sdn Bhd

## Marsh Insurance Brokers Sdn Bhd

- Client Implementation Analyst (Oct 2017 Jan 2020)
- Built and maintained client relationship with the business
- Actively involved in system development, integration of testing and UAT
- Developed a detail timeline and coordination with various parties on projects
- Coordinating data extraction from various database and data interpretation

#### UKM Daya Urus Sdn Bhd

Administration Executive (Sept 2016 - Sept 2017)

- Prepared tender specifications for vendor submission and quotation for submission
- Prepared RFP and cost projection for management approval
- Monitored progress of project

## EDUCATION

University Teknologi Mara (UiTM) Segamat

Bachelor in Investment Management

3.36

University Teknologi Mara (UiTM) Arau

Diploma in Investment Analysis

## ACHIEVEMENTS

Head of Community Project in Sek. Keb. Buloh Kasap

Dean list for part 1,2,4,5, & 6 in Diploma and part 3 in bachelor's degree

## REFERRAL

- 1. Nur Azmira binti Kamsin
  - Marsh Insurance Broker Sdn Bhd +603-2302 8516
- Zulkarnaen Nazri UKM Holdings Sdn Bhd +6019-9191 631