



Muhammad Hafiz Azizan

Looking for any Opportunities

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Experience

Mar 2020 – Mar 2022	Manager, Business Development TNB Engineering Corporation Sdn. Bhd.
	<ul style="list-style-type: none"> • Successfully helped the company to secure a district cooling system project with a 20-years concession. • Managing gas supply and obligations for district cooling project and cogeneration projects. • Managing three brownfield district cooling projects, one cogeneration project, one cogeneration project with VPS tanks, one greenfield district cooling project for a large township development. • A Certified Registered Electrical Energy Manager (PTE-0135-2016) but not holding any responsibility for the organization. • Developing two solar projects for self-consumption and corporate PPA.
Jan 2019 – Feb 2020	Manager, Corporate Strategy & Project Management NUR Power Sdn. Bhd.
	<ul style="list-style-type: none"> • Successfully managed IBR proposal to Suruhanjaya Tenaga for Regulatory Period 2 (2021 – 2023) and successfully submitted LSS3PV tender. • Manage corporate/company programs and projects such as CSR events, sponsorships and projects - power projects, renewable energies, BESS, smart grid and blockchain. • Seek and improve current corporate affairs policy, programs and projects. Manage internal and external stakeholders. • Identify and review technical/commercial reports timely in accordance with report format to ensure in meeting the expectation of stakeholders.
Jan 2017 – Dec 2018	Manager, Business & Project Development Malakoff Corporation Berhad
	<ul style="list-style-type: none"> • A Certified Registered Electrical Energy Manager (PTE-0135-2016) for MUSB. • To market, look for related business, manage tender/bid/unsolicited proposal preparation and ensure compliance with company policy and procedures to meet stakeholder's expectations. Seek new, sustainable business and market opportunities, coordinates with related parties on technical, commercial, contractual, financial and administrative areas. • Lead preparation of the O&M costing by applying innovative approach on costing and is well benchmarked with other competitors and industry practices to ensure the competitiveness of Bid requirement. • Identify for any potential opportunity for MUSB related services by a constant approach with new and existing clients to ensure company's business continuity. Review for technical/commercial reports timely in accordance with report format to ensure in meeting the expectation of stakeholders.

RESUME

	<ul style="list-style-type: none"> Successfully qualified, managed and submitted a district cooling system tender. Developed 10 projects and implemented 6 internal projects within sisters' company.
Aug 2015 – Dec 2016	Manager and Analyst, Facilities & Energy City Facilities Management Sdn. Bhd.
	<ul style="list-style-type: none"> Managing, analyzing, implementing energy operations for retail stores. Managing 208 retail stores throughout the whole country. Energy and operation analysis from scratch. Developing, implementing, supervising and monitoring projects and programs. Implemented a RM 8 million projects that expected to give a payback period in average 1.5 years. Saved 8% energy in 2015 (RM 12million) and 2016 saving of 6.7% (RM 10.3 million). Facilitating, supervising and monitoring charginan and technicians at the retail stores.
Apr 2014 – Dec 2015	Component Manager/Consultant United Nations Development Programme
	<ul style="list-style-type: none"> Designing and Implementing Malaysian Federal Energy Management Building Program. Designing Building Energy Management Guidelines for Malaysian Government Facilities. Designing and Implementing National Building Energy Management System. Designing and Implementing Federal Building Energy Reporting and Monitoring Program. Conduct trainings, workshops and roadshows. Designing and Implementing Federal Malaysian Building Energy Management Program.
Apr 2012 - Mar 2014	Senior Assistant Director Sustainable Energy Development Authority Malaysia
	<ul style="list-style-type: none"> Overseeing day-to-day tasks. Overseeing the agency's projects. Mechanism planning for NKEA EPP9: SAVE Program, initiate Government Lead by Example (GLBE) Project, documentation planning and analysis of National Energy Efficiency Master Plan (NEEMP). Successfully increased national market share to 65%. Managing department planning etc. Successfully secured RM 5million fund for energy efficiency programs.

Education

Aug 2007	Master, Engineering Management University of Putra, Malaysia
Aug 2005	Bachelor Degree Engineering, Civil University of Science, Malaysia

Skills

Intermediate	MS Office, CFD, Revit Architecture, autoCAD, project management, paperwork, planning, procurement
Languages	Bahasa Malaysia, English

Additional Information

Expected Salary	Negotiable
Work Location	Anywhere in Malaysia, Asia, Europe