

# ABDUL HAMID BIN HAKAN AKCALI

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Petaling Jaya, 46000 Selangor, Malaysia



#### **PROFILE**

Experienced and self-motivated strategist bringing forth over five years of experience serving as an effective manager in Asset Management & Infrastructure Solutions and Health care industries.



#### WORKING EXPERIENCES

September 2022 – Present

# Assistant Manager, Corporate Strategy, Malaysia Healthcare Travel Council

Enable the implementation of Malaysia Healthcare experience e.g., medical tourism through industry blueprint (medical travel industry) and strategy development for the National agenda.

Develop partnership framework for product collaborations with banking institutions as partners by creating new sustainable revenue models.

Corporate strategy development for new product and market diversifications across all identified markets e.g., primary, focus, seedings and BAUs.

June 2022 – August 2022

# Senior Executive, Corporate Planning & Strategic Projects, UEM Edgenta Berhad

Supported the Corporate Planning at the Group and business at Division level with coordinating and preparation of Annual Operating Plan; implement, coordinate, and monitor Key Performance Indicator; prepare, review, and consolidate report for Board's submission; corporate governance, stakeholder relations and portfolio management for local and international business.

Managed high-impact corporate and business strategic projects and initiatives driven by largely strategic goals agreed at leadership level of the Group i.e., divestment of companies, rationalisation activities, support businesses with tender requirement for Request for Proposal etc.

Corporate liaison for procurement related matters vis-à-vis PR/PO raising (Oracle license holder).

# March 2022 - Executive, Corporate Planning & Strategic Projects, UEM Edgenta Berhad

Supported the Chief Strategy Officer's department in the strategic planning role to help define the Group's goals and facilitate the conceptualisation and formulation of strategic initiatives to create value for stakeholders over the short, medium, and long-term and ensured the cohesiveness of the strategies, plans and resource allocation of the BUs and subsidiaries.

Performed the analysis to identify organisation effectiveness, strengths and weaknesses and carry out research on internal/external environment to assess trends, opportunities, and risks to provide input and advise on the group strategy and growth initiatives.

Prepared and consolidated reports for monthly operations review ("MOR"), group management committee ("GMC"), MD/CEO, CSO updates and Board Papers and support function meetings and others.

Managed several high-impact Corporate and business strategic projects and initiatives driven by largely strategic goals agreed at leadership level of the Group i.e., divestment of company's stakes, transformation and rationalization, business and corporate support functions and support businesses with specific tender requirement for submission in the RFP.

Coordinated, advised, and planned for Annual Operating Plan for BUs and other support business functions, manage scorecards, KPI planning and implementation across group.

## August 2021 – Executive, Strategic Projects, UEM Edgenta Berhad May 2021

Developed strategy for Company and decided 1-year strategy for Strategic Project Delivery department for division's rationalization based on RCA analysis, priority matrix, competency and certifications, tech-driven and cost savings impact.

Developed division and departments' Key Performance Indicators ("KPI") Operational parameters based on retrospective framework (Sailboat exercise) concept using bottom-up initiative methods (strategy formulation).

Monitored and evaluated performance of all departments based on Key Performance Indicator agreed with DMAIC project charter method.

Undertook the role of PMO to lead/assist projects by creating project performance report or tracker to the Management by key focus areas on Service Delivery Improvement and Optimizing Efficiency i.e., project progress and cost savings accumulation.

Collaborated with Group to modify and maintain the long-term corporate planning and strategic initiatives, run scenarios and ad-hoc analyses as requested.

Managed event, conduct training and business workshop for special project delivery (become creative conceptor and executor) i.e., innovations and ESG-driven.

Explored potential synergies in businesses and provide business insights based on data (Customer service ratings, service deliveries, CMMS platform

user engagement, increase insource services, stakeholders' management etc.)

Identified improvement opportunities in Company processes that drive efficiency in the organization, develop and coordinate best practices in process flow.

Supported the preparation of the Board proposals for implementation of strategic projects with the execution, implementation, and management of the strategic projects.

July 2021 -July 2020

### **Executive, COO's Office, UEM Edgenta Berhad**

Planned and executed the implementation of divisional KPI dashboard on financials (P&L) and non-financial segments (HSSE, CSS and BD/CS).

Nominated as Technology Partner Evaluation committee to provide recommendations for alternative FM platform to strategize the best practice.

Enrolled in Digital Tourney programme in developing business and workplace solutions for process improvement and efficiency.

Prepared and coordinated reports for monthly operations review (MOR), general management committee (GMC), Board papers and support function meetings.

Consulted site-based issues with the Management and managers over 20+ sites in Malaysia Peninsular and Sabah & Sarawak and performance incentive programme e.g., revenue and profit, debtor aging, rate closure, credit notes & deductions.

Executed and planned staff engagement activity e.g., corporate purchase vouchers (Foodpanda).

Monitored documentations and work processes to reflect current policy, discretionary authority limits and group compliance e.g., Board papers submissions, Oracle's submission requirements (purchase requisitions, purchase orders).

## July 2020

### August 2018 - Executive, Business Planning & Strategy, UEM Edgenta **Berhad**

Planned, strategized, and executed 5-years business strategy and action plans for 3 consecutive years for Facilities Management industry including training and workshops e.g., Annual Operating Plan, budget planning and 5years Ops Plan (Resurgence - Road to Glasgow).

Identified critical areas for LEAN/CI initiatives from operating sites and worked with Continuous Improvement (CI) team at group level.

Prepared and reviewed monthly operations report (MOR) and GMC for division and the operations team respectively.

Drived and analysed performance incentive programmes for selected FM sites on three aspects e.g., P&L (+10% Base), debtor aging (less than 90days) and planned preventive maintenance (100% completion rate).

Coordinated and administered ~RM4 mil of cost savings initiatives from operations team on unit implementation progress, monitoring and measurement e.g., conversion of work order management to Urbanise (UBN), Real Estate to Property and Facility Solutions integration to a single management team, efficiency through technology implementation (manpower optimisation, mobile team & PPM implementation, and insourcing of high-value services) and strategic procurement sourcing

Coordinated and developed the organisational design and structure of staff for JV company by functions and department.

Developed and planned for succession planning and on-boarding programmes for new hire and completed hand-over projects/comms deck for Board of Directors/C-suites.

December 2017 – July 2018

### **Graduate Trainee, UEM Edgenta Berhad**

Developed Client database for new demand generation for new business plan on sanitization and disinfection services.

Coordinated business entities across division by consolidating data and report for monthly management meetings.

Designed and planned for organizational charts and structure for internal and JV companies.



#### Bachelor of Human Sciences (Honors) Political Science at

International Islamic University Malaysia, Kuala Lumpur 2013 - 2017 CGPA 3.01

## Malaysia Higher School Certificate (STPM) at Sekolah Menengah

Kebangsaan La Salle, Selangor 2011 - 2012

**CGPA 3.20** 

#### Malaysia School Certificate (SPM) at Sekolah Menengah

Kebangsaan Petaling, Kuala Lumpur 2013 - 2017 Graduated with honors



☆☆☆ Microsoft Power Point ☆☆☆ Fast Learner ☆☆☆ Microsoft Office Word ☆☆☆ Ability to Multitask ☆☆☆ Microsoft Excel ☆☆☆ Ability to Work in a Team ☆☆☆ SharePoint ☆☆☆ Computer Skills ☆☆☆ Microsoft Office



Rais Imran, Chief Strategy Officer **UEM Edgenta Berhad** 011 2300 7707

Effreeza Mohamed, Head of Corporate Planning & Special Projects **UEM Edgenta Berhad** 011 1091 8128

Shalani Andria Pandian, Head of Corporate Strategy Planning Malaysia Healthcare Travel Council 012 740 0658