# PETER NG

nlm\_1983@hotmail.com 012-6398082

# **EDUCATION**

Bachelor of Science, Computer Science, Asia Pacific University of Technology & Innovation (APU) (2008)

#### COMPETENCIES/SKILLS

- Software Notepad++, EditPlus, Apache Tomcat, Resin, IIS, Microsoft SQL, MySQL, Netbeans IDE, Davinci Resolve, Lightworks, GIMP, Krita, Streamlabs OBS, MS Office (Word, Excel, Powerpoint, Access), Windows OS
- ❖ Programming languages Java, JavaScript, HTML, CSS, XML
- Spoken languages English (Native), Bahasa Malaysia (Professional Working), Cantonese (Limited Working), Mandarin (Elementary)
- ❖ Years of Experience : 10

### PROFESSIONAL EXPERIENCE

# **Tomaz Shoes Sdn Bhd, HQ**

Jan 2019 - Present

### **Senior Sales Executive**

- ❖ Presentation Skills, Technical Skills, Client Relationships, Creativity, Independence.
- Enhances staff accomplishments and competence by planning delivery of solutions; answering technical and procedural questions for less experienced team members; teaching improved processes; mentoring team members.
- ❖ Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.

**Infinitium (Solutions) Holdings Sdn Bhd,** Meritus, Petaling Jaya

Dec 2017 – July 2018

# **Application Support Engineer**

- Provide and Processed 1st & 2nd level support of e-Commerce application & systems within the agreed SLA.
- ❖ Diagnosed problems in several areas including Virtualization, operating systems, network connectivity, database and security.
- Worked closely with the Project Manager, QA team and Software developers.
- Assessed and execute test plans.
- Managed and analysed test environment.
- ❖ Technical writer of user and technical guide documents.
- Trained and advised clients on conducting application testing, support, changes and implementation.

# **Outlet Manager**

- Plan and complete store operational requirements by scheduling and assigning employees. Processed and follow up on work results.
- Maintains store staff by recruiting, selecting, orienting, and training employees.
- Maintains operations by initiating, coordinating, and enforcing program, operational, and personnel policies and procedures.
- Provide store staff coaching, counselling, and disciplining employees; planning, monitoring, and appraising job results.
- Achieve financial objectives by preparing an annual budget; scheduling expenditures; analysing variances; initiating corrective actions.
- Ensures availability of merchandise and services by approving contracts; monitoring stock levels and maintaining inventories.
- Commercial awareness.
- Liaison with brand head office, mall management office, government officials, banking officials and 3<sup>rd</sup> party collaborators.

**Symphony House Sdn Bhd,** Menara Symphony, Pusat Dagangan Dana 1 Feb 2011 – June 2012

# **Application Support Analyst**

- ❖ Analyzed and reported discrepancies in In-house Payroll generated reports.
- Developed accurate, concise reports and presentations regarding audit findings which were presented to Symphony House.
- Utilized In-house Payroll solution to obtain and analyze technical logs, real-time and historical data, formulate and customize solution to reflect precise report.

HT Consulting (Asia) Sdn Bhd, Parkview Tower, Kelana Jaya

July 2010 - Dec 2010

# **Software Engineer**

❖ Completed Java ICT Skills Training Program (Software Development)

State Insurance Brokers Sdn Bhd, Jalan Kampung Attap, KL

Sept 2009 - Feb 2010

# **IT Executive**

• Oversee a company of 30 employees on IT technology functions. Determine IT budget and equipment needs. Managed In-house accounting software, E-mail administration and Network topology as well as all PC hardware maintenance requirements.

# **CRM Technical Consultant**

- ❖ Led teams to development of prototype projects for sales pitch purposes of American-based customer relationship management (CRM) software solution Pivotal. Pivotal CRM includes software tools for sales force automation (SFA), marketing automation and lead management, and customer service automation.
- Sent as a company representative to CDC Corporation, Hong Kong to undertake the Pivotal-Specialist certification.
- Certified Business Management Solution Specialist in Navision 4.0 C/Side Solution Development by Microsoft.

### **INTERESTS**

- ❖ I am an avid reader and I enjoy spending my leisure time reading books. Categories involve self-help, religious, inspirational, spiritual, history, psychology, philosophy, auto-biography and novels.
- ❖ I take pleasure playing PC-based games during my free time. I particularly enjoy strategy type based games.
- ❖ I also enjoy playing indoor-soccer and have been a fan of the sport most of my life. I appreciate a good conversation with people who take an interest in the sport, in the discussion of its athletes, the English League, Euro & World Cup. I've helped organized local friendly matches, tournaments, and watch-parties.
- ❖ Once every 5 years, I step out of my comfort zone and take on the challenge of Back-Packing. My travel requires me to plan itineraries, manage a budget, and learn to adapt to a variety of environments and challenges stemming from cultural, social, and lingual differences. Solo travelling also provides me the opportunity to work on my photography, writing and interpersonal skills.

### REFERENCES

❖ Available upon request