

AMRI SHAH MOHAMED SHAARI

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Contact **019-2800700** 

Languages

Bahasa Malaysia

English

#### **Profile**

Skilled & result-driven with 28 years of extensive Purchasing, Procurement and Supply Chain experience. Strongly self-motivated professional with extraordinary communication/negotiation skills and deep knowledge of financial markets. Possess a proven track record of success in managing the whole purchasing process, maintaining a relationship, and improving retention rate and improving retention rate and delivery times.

Vast experience in procurement with very established companies across various industries i.e, Celcom Axiata, edotco and TM.

Well-versed in Network (Engineering), IT, Finance, Marketing, Facilities, and Business part. Strong knowledge of procurement processes and handling systems such as Ross System, SAP and Ariba Sourcing.

## **Employment History**

Supply Chain Manager/Head

### **RA Integration Links Sdn Bhd**

JULY 2021 - Current

Developed the company's supply chain process and handled the procurement paperwork (vendor management, RF, PO process, and GRN).

Overseeing the procurement process utilizing particular procurement techniques (RFQ)

Manage the buying process for a given set of goods in line with specified cost, quality and delivery target by procuring the basic goods and services, soliciting quotations and bids, developing proposals and/or negotiating with different suppliers for prices, quality, timeliness and terms of low moderate value/risk consistent with customer requirements

Negotiate contracts, improve prices and terms of business with suppliers and review opportunities to make business savings utilizing negotiation and Procurement best practice tools and methods

Planning delivery timetables.

Ensuring stores have enough stock.

Making sure suppliers have enough stock to meet demand.

Overseeing the ordering and packaging process.

Monitoring stock levels.

Tracking products through depots to make sure they arrive at their destination.

## Procurement Manager (IT) Celcom Axiata Berhad.

JAN 2019 — J U N 2020

Lead procurement processes using specific procurement methods (RFQ, RFP, Tender)

To manage the company's strategic sourcing department operations, performance and maintain its integrity

Manage the buying process for a given set of goods in line with specified cost, quality and delivery target by procuring the basic goods and services, soliciting quotations and bids, developing proposals and/or negotiating with different suppliers for prices, quality, timeliness and terms of low moderate value/risk consistent with customer requirements.

Balance both tactical executions with strategic initiatives necessary to drive cost-reduction projects

Negotiate contracts, improve prices and terms of business with suppliers and review opportunities to make business savings utilizing negotiation and procurement best practice tools and methods

Supervise on the appointment of tenders evaluating committee

Tender presentation to CXO', interview and negotiation

Preparation of reports for the presentation

Achieved cost-effective procurement outcomes by establishing strong relationships with vendors and partners, and negotiating well.

Any other duties assigned by superior

#### Achievement:

Cost Saving: Rm40 Mil (2020) Cost Saving: (Rm18 Mil (2019) Cost saving: (Rm15 Mil (2018)

## Procurement Professional / Assistant Manager (Network & IT) Celcom Axiata Berhad

· JAN 2015 - DEC 2018

# Strategic Sourcing / Senior Executive (IT, Network & Facilities) Celcom (M) Sdn Bhd

JAN 2002 - DEC 2014

- Manage the company's strategic sourcing department operations, performance and maintain its integrity
- Manage the buying process for a given set of goods in line with specified cost, quality and delivery targets by procuring the basic goods and services, soliciting quotations and bids, developing proposals and/or negotiating with different suppliers for prices, quality, timeliness and terms of low moderate value/risk consistent with customer requirements.
- Balance both tactical executions with strategic initiatives necessary to drive cost-reduction projects
- Negotiate contracts, improved prices and terms of business with suppliers and review opportunities to make business savings utilizing negotiation and procurement best practice tools and methods
- Introduce and implement strategic procurement and tactical, contract and sourcing strategy
- To supervise on the appointment of tenders evaluating committee
- Tender presentation to CXO', interview and negotiation
- Preparation of reports for presentation
- -Achieved cost-effective procurement outcomes by establishing strong relationships with vendors and partners, and negotiating well.

#### Purchasing Executive at Celcom (M) Sdn. Bhd.

APRIL 1997 — DEC 2001

Procurement, Asset Management Division (Property Section) – (1994 - 1997) **Purchasing Senior Clerk at Celcom (M) Sdn. Bhd.** 

APRIL 1994 — M A C 1997

- Managing the procurement of non-network related items sections, particularly the property sections.
- Involved primarily in the procurement of renovation works for new offices and branches.
- Project managed the implementation works at sites to ensure completion on time
- Preparation of reports for the presentation to Procurement Committee
- Negotiation with the suppliers/contractors to get the best price possible for the company
- Consolidate information relating to property rental (office and Site Exchange)
- Supervise the renovation progress

### Store Keeper at Wing Tiek (M) Sdn Bhd

JANUARY 1993 — MARCH 1994

- Consolidate information related to factory production
- Prepare, safekeeping of the documents and report

## **Key/Big Project includes:**

- Klang Valley Projects for LRT & MRT Inter Telcos (Celcom, Dg, Maxis, UMobile).
- Global Tendering process for Infrastructure (Axiata Group Opcos -Indonesia, Myanmar, Sri Lanka, Bangladesh, Nepal, Pakistan, India, Thailand, Cambodia, Singapore).
- Supply, Deliver, Install, Testing and Commissioning of Klang Valley (KV)
   RAN Modernization
- Tender for 3G Projects nationwide
- Tender for 4G Projects Nationwide
- Tender For The Proposed Design, Supply, Install, Operate and Maintain For 5 Years of Solar Hybrid Power System on a Full Turnkey Basis (USP TIME 3 PROJECT)

#### **Education**

Diploma In Business Administration, IIUM, Gombak

#### **CGPA 3.45**

JULY 2002 — JUNE 2004

#### **Association Accounting Technician, Stamford College**

JULY 1995 — JUNE 1997

#### Skill

Project Management
Negotiation
Risk Management
Communication
Customer Relationship Management
Strategic Sourcing
Leadership
Contract Management
Strategic Management
Vendor Management
Microsoft Word, Excel, Powerpoint