

ROHAIZAD BIN MOHD YUSOF

Personal Particulars

Address : No 3, Jalan 24/18F Section 24, 40300, Shah Alam, Selangor, Malaysia
Email : rohaizadmy@yahoo.com
Mobile No : 012-689 5259
Age : 37 years old
Gender : Male
Religion/Race : Islam/Malay

Educational Background

Course : BBA (Hons) Business Administration, Major in Economics
University : Universiti Teknologi Mara, Shah Alam, Selangor
May 2008

Course : Diploma in Banking, Business Administration
University : Universiti Teknologi Mara, Malacca Branch, Malacca
Jun 2006

Professional Affiliation

2015 to Present: Chartered Member of Chartered Institute of Logistics and Transport Malaysia (CMILT)

Employment History

March 2022 – Present

XOX COM Sdn Bhd

Position Title : Manager, Regulatory & Government Affairs.
Industry : Telecommunication/MVNO
Work Description :

- Attend to regulatory compliance matters from the relevant authorities in the industry i.e, LEAs, MCMC complaint request,
- Maintain a cohesive and good relationship with all the relevant authority bodies i.e, K-KOM, MCMC, LEA, LHDN, SPRM.
- Ensure the company's full compliance and cooperation to all regulatory compliance requirements and initiatives i.e Product campaign submission to KPDNHEP.
- Responsible to produce relevant documents such as reports and proposal when needed i.e, Return on Net Revenue (RONR), Annual Financial Report (AFR), Utilization Report, Payment Fees.
- Managing Law Enforcement Agency Query and XOX Mobile Application.
- Managing and conducting yearly dealer's audit for registered dealer under XOX subsidiaries for MCMC report submission.
- Managing day-to-day transaction or adhoc tasks assigned and managing department's subordinates.
- Establish and monitor Standard Operating Procedure (SOP) for Departments and applicable by other user if needed.

April 2020 – Feb 2022

U Mobile Sdn Bhd

Position Title : Assistant Manager, Regulatory & Stakeholder

Industry : Telecommunication/MNO

Work Description :

- As one of key person to provide relevant support and recommendation on related issues within the regulatory environment. Upkeep with current issues in telecommunication industry, having a technical basic knowledge in any network issues.
- As a reference point to provide strategic recommendation to management on compliance, access & competition.
- Develop regulatory policy papers to be used for internal discussion and for use with engagement with the Regulator.
- Manage regulatory and industry matter to ensure that product and services remain in compliance with regulatory requirements.
- Gather, prepare, analyze, and coordinate the organization responses (Public Inquire paper, Public Consultation paper and other enquiries) for submission to KKMM, MCMC.
- Engage and liaise with external stakeholders including Regulator to effectively communicate U Mobile's position on key policy issues.
- Manage projects across the different areas of commercial, access and competition regulations for i.e 5GDP project.

Sep 2014 – Oct 2020

Northport (Malaysia) Bhd (MMC Corporation Berhad)

Position Title : Key Account Personnel

Industry : Port Operator/Maritime

Work Description :

- As account champion to develop relationships with allocated portfolio of multicultural customers; Korean (Heung-A, KMTC, Sinokor), Japanese (One Network Express), France (CMA), Taiwan (Evergreen).
- Identify and pursue new marketing opportunities within allocated portfolio (prospects and current customers), projects related basis such as DIT (Delay in Transit), collaboration of customer with logistics provider such as Tasco with Roland.
- Develop and implement strategies and tactics to increase revenue flows.
- Participate in business implementation and setting up of Standard Operating Procedures (SOP) and Workflow.
- Maintaining Terminal Service Agreement (TSA) as per agreement term (annually) and solving customer's issues related to Finance, Claims and Operations.
- As drafter for Terminal Service Agreement together with legal team for Main Line Operators and Warehouse tenancy agreement with Contract Management team.

Sep 2014 – Jan 2018

Northport (Malaysia) Bhd

Position Title : Business Strategy Executive, Commercial

Specialization : Corporate Regulatory and Stakeholder Management

Industry : Port Operator/Maritime

Work Description:

- Addressing any issue arises based on feedback from customers and internal department.
- Develop and manage special projects that cut across business units (eg: uCustoms Project with RMC)
- Develop internal and external communications with relevant government agencies such as Royal Malaysia Customs, Ministry of Transport, Ministry of Agriculture, SIRIM, CIDB etc.
- Collaborate with various departments in strategies commercial division forecast planning.

- Identified and develop strategy networking with government and stakeholders.
- Manage & coordinate Regulatory activities / Participate in government initiative project. Strategic assistance in facilitate department event or business visit.
- Focal person for Enterprise Risk Management (Risk Scorecard), Business Continuity Management, Balance Score Card (BSC) and Business Impact Analysis.
- Drafter for Terminal Service Agreement for Main Line Operators and Warehouse Tenants.
- Manage and develop relationships with your allocated portfolio of customers.
- Identify and pursue new sales opportunities within allocated portfolio (prospects and current customers)
- Develop and implement strategies and tactics to increase revenue flows.
- Divisional focal for business implementation and setting up of Standard Operating Procedures (SOP).

Aug 2013 – Sept 2014

Northport (Malaysia) Bhd

Position Title : Corporate Regulatory Affairs Executive
 Specialization : Corporate Regulatory and Stakeholder Management
 Industry : Port Operator

Work Description:

- This function is under Office of Strategic Initiatives Management which consists of four different functions which is CORA, Sustainability, Business Development and Stakeholder Management.
- Ensuring that our company is fully complying with all of the regulations and laws pertaining to their business.
- Working with federal, state, and local authority's council and personnel on specific issues affecting port operation.
- As an intermediate between the CEO and common stakeholders, internal division and customer on regulatory aspects and climate that would affect proposed activities.
- Built a strong relationship with various government agencies such as LPK, KDRM, JLM, MITI, MIDA, MOF, JAKIM, MARTRADE, MOT, Embassies and also international bodies such as International Maritime Organization, various International Ports such as Port of Bangkok, Port of Singapore (PSA).
- Organize internal courtesy visit by related government agency to port, universities, and several talks such as GST, social media cyber troopers, chartered membership and dialogues.
- Northport as an official member of ASEAN Port Association, as permanent committee had attended technical and working committee meeting at Indonesia and Thailand.
- Participate in study visit to Johore Port, Johor Port Authority and Port of Singapore Authority (PSA) to understand the other port operation for the establishment of Northport International Centre of Excellent (NICE) and sustainable efforts in port.
- As a talent coordinator for Cross Fertilization Program by Talentcorp in participating company for Role-to-Role exchange talent program.

Aug 2011 – July 2013

Mewah-Oils Sdn Bhd (Mewah Group)

Position Title : Government Liaison Executive
 Specialization : Law/Legal Services/Administration
 Role : Corporate Governance
 Industry : Manufacturing / Production

Work Description:

- To build good network connection with government agencies or officers.
- Dealing with several government authority bodies eg: MITI(E-Permit), MOH(Veterinary/License/AP), MIDA(Tax Exemption/PC1/PC2),

- Custom (Drawback/Reporting/CJP2/CJ5/CJ2 etc), MPOB (Export/Import License), DOSH (Inspection PMD/PMT/PMA), JAKIM (Halal Cert), MOF, MPIC etc.
- Prepare and submit required reports/applications to the Government authorities on a timely basis.
- Ensure all business units have proper licenses / permits required by government authorities and are monitored closely for timely renewal
- Ensure sales tax exemption applications are submitted to the relevant authority.
- Annual inspection for CF of equipment/machinery by DOSH.
- Job related to Procurement Dept, Production Dept, Material Planning Dept, Domestic Sales, Corporate Secretaries, Plants etc inside business entity for all sister companies under Mewah Group.

Sep 2008 - July 2011

Padini Holdings Berhad

Position Title : Warehouse Officer
 Specialization : Logistics / Warehouse
 Industry : Textiles / Garment

Work Description:

- Mapping system for goods inventory, updating current mapping inventory, monitor flow based on procedure required using Oracle's Goldsolf Business System & SAP System. Issue Purchase Order, Goods Receive Notes, Delivery Order.
- Intermediate knowledge of Warehousing and Logistics – Inbound and Outbound of the organization flows and procedures.
- Basic knowledge of Shipping, Imports and Exports trades flows and procedures-Purchase Order.
- Internal HR for Warehouse Department (overtime calculation & daily/monthly attendance records) & employee relation matters (internal memo & circulation, letters [file note, show cause, warning etc], Year-End appraisal review tabulation (Grading and position etc), internal recruiting - interview/hiring/resignation procedures.
- Trademark application for oversea application such as Middle East and South East Asia by liaise with Law Authority Bodies.
- Security and Safety related to the maintenance and workplace regulation, (Uniform/safety guide/equipment).
- Year-End Financial Audit for goods inventory for physical and documentation audit, preparing report, stock counting, variance & discrepancy.
- Warehouse structure and organization - outsource worker/flow chart/SOP [Standard Operation Procedure].
- Procurement & Purchasing of goods & asset/equipment, stationery (Purchase Requisition & purchase order)
- Insurance for Stock in Transit - To manage monthly insurance estimated value report for fire/burglary/reporting to Management.

Affiliation

Schools

- Liberians, SRK Section 24 Shah Alam
- Elected as President of Bahasa Melayu Society SMK Section 24 Shah Alam
- Head of Editing Bureau of School Magazine (GEMILANG), SMK Section 24 Shah Alam

University

- Head of Exco Multimedia and Publicity, Business Economics Society UiTM Shah Alam
- Bureau of Multimedia for Academic Trip to Universitas Padjajaran Bandung, Indonesia.
- Special Task Bureau For Blood Donation Campaign, Business Economics Society,UiTM
- Members of Jabatan Pertahanan Awam (JPA), UiTM Malacca Branch.

Working

- Padini Holdings Berhad - Caring from the Heart (CFTH) Committee members that involves in event management as well as internal departmental event – coordinators/annual dinner/charity event/anniversary. To promote welfare in contribute something to society.
- Participants in World Earth Day collaboration by Tourism Malaysia and Sime Darby Berhad
- Seminar Perkastaman regarding Custom Regulation & Act.
- Committee of Integrated Technical Cooperation Program (ITCP) joined with Ministry of Transport of Malaysia and Port Klang Authorities.

References

Name : Rismahaslily binti Idris
Position/Relationship : Assistant Principal Director/Ex-superior
Company : Ministry of Finance, Govt. of Malaysia
Telephone / Email : 6012 694 3639

Name : Balakrishnan Rajagopal
Position/Relationship : Head of Deparment
Company : XOX COM Sdn Bhd
Telephone / Email : 6012 425 6957