



WORKING EXPERIENCES

July 2019 – Present

Corporate Solutions Director
Appraisal Property Management Sdn
Bhd / JLL Malaysia
www.jll.com.my

An International Facilities Management company that operates in Malaysia offering full spectrum of a Facilities Management services. A world 500 Fortune Companies spotted at number 172 in 2019. Leading the Corporate Solutions team in Malaysia and reporting to Regional Solutions Development Director in Singapore and Malaysia Country Head.

AZAM HASAN

7386, Jalan Akik, Taman Setia,
53100 Gombak, Kuala Lumpur
TEL: +6019-2933304 / +6017-
3103278
E-MAIL: [hjzam72@gmail.com](mailto:hjazam72@gmail.com)

October 2010 – July 2019:

Head of Business Development
GFM Services Berhad
www.gfmservices.com.my

Established in year 2000. As the Head of Business Development leading the Business Development team generally responsible in marketing and sales process by identifying pipelines, qualifying pipelines, develop strategies & plans and closing deals. Reporting to Chief of Business Development.

PERSONAL DETAILS

Date of Birth : 1stDecember 1972
Place of Birth : Kuala Lumpur
Nationality : Malaysian

October 2005 – October 2010:

***Senior Manager
Azter Global Sdn. Bhd***

A group company providing manpower consultancy, recruitment and outsourcing agency, security services and training provider in Malaysia. Awarded by the government as one of the Foreign Workers Outsourcing Company and Malaysia Training Provider (MTP) under the MLVK in Malaysia (by Ministry of Human Resources of Malaysia and Ministry of Internal Affairs of Malaysia).

Jan 2000 – October 2005:

***Manager
Malaysia Franchise Association (MFA)
www.mfa.com.my***

A self-regulated body responsible assisting the franchise industry's development. Generally, the association take care the rights of the franchise players (franchisors, franchisees, Consultants and Support Institutions) - research and development, promotion and provide platforms to discuss and represent the industry's opinion.

March 1993 – July 1994

***Marketing Officer
Telekom Sales and Services Sdn Bhd***

Reports directly to the General Manager of TSSSB

- Promoting and marketing the products and services of TSSSB (Mobile Phones and lines, Computers and IT Products, Video Conferencing Systems etc)
- Organizing promotion programs
- After sales services to the clients

EDUCATION

2005- MBA (Executive), University
Kebangsaan Malaysia, Bangi

1999 - Bsc. (Hons) Business
Administration
- HND Marketing
Management,
University of Wales,
Newport, U.K.

1996 - Diploma in Business and
Management, Swansea
Institute of Higher
Education, Wales, United
Kingdom.

OTHER INVOLVEMENT & PARTICIPATION

- Member of Malaysia Association of Facilities Management (MAFM)
 - Members of Malaysia Manpower Association (TEKAM)
 - International Franchise Training in Chicago, USA (organized by Francorp US, 2004)
 - Organizing Committee of Franchise Asia 1999 (Conference and Exhibition), the biggest franchise show in South East Asia.
 - Organizing Committee of Franchise International Malaysia (2000 – 2004)
 - Organizing Committee of Franchise Hunt 2000, the biggest motor-hunt in Malaysia (as stated in the Malaysia Book of Records).
 - Attended ISO and Safety Awareness Training
 - Attended Asset Management Training
 - Committee member of Malaysian Students Society in UWCN, United Kingdom.
 - Sub-Committee member of MFA Training & Education Division.
2. Dato' Hamzah Abdullah (Chairman, Azter Group)
012-2443465
 3. En. Norol Azali Sulaiman (CEO, Malaysian Franchise Association)
019-2341001
 4. Dato' Shukri Salleh (COO, Malaysian Franchise Association)
012-3355805

REFERENCE

1. Mirza Safri Sufian (Chief of Business Development, GFM)
012-3938181