



FUAD OSMAN

*Manager, Strategic Planning & Investment
Kumpulan Perangsang Selangor Berhad*

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Fuad Osman
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EDUCATION / CREDENTIALS

**CAPITAL MARKET SERVICES
REPRESENTATIVE LICENCE (CMSRL) License
No: B9223**

**BACHELOR OF COMMERCE
Accounting, Banking, and Finance**

Monash University

2006 – 2008

INTERNATIONAL BACCALAUREATE

Mara College Banting

2003 – 2005

SEKOLAH DATO' ABDUL RAZAK

1998 – 2002

REFERENCES

Kumpulan Perangsang Selangor Berhad

Hazimin Jasmani - Assistant Director

PricewaterhouseCoopers (PwC)

Khairul Nizam – Associate Director

Afniza Ali – Senior Manager

Opus Asset Management Sdn Bhd

Siaw Wei Tang – Managing Director

IFCA (MSC) BHD

Thomas Te – Business Development Director

EXPERIENCE

MANAGER | Strategic Planning & Investment, Kumpulan Perangsang Selangor Berhad

Feb 2020 – Present

- Identify and evaluate new investment opportunities and ascertain their strategic fit for the Group's objectives. Conduct market research, financial model, competitor analysis and investment hypotheses for potential investment and divestment of subsidiaries. Involved in activities including negotiations with lawyers and vendors, due diligence processes, valuations, funding structure and preparation of key deal documentations.
- Being the Executive Committee member for subsidiaries of the Group for close monitoring of the operation and business performance of the subsidiary companies. Preparing and presenting quarterly performance reports of subsidiaries to the Board of Directors. Preparing and presenting ad-hoc investment papers for approval by the Board. Presenting budget paper of subsidiary companies for approval at subsidiary's Board and at KPS group's Board.
- Identify and monitor statutory aspects that require specific approvals based on company policies and Bursa Malaysia announcement requirements. Provide information required by the Investor Relations department for analyst briefing purposes. Provide important information to the Risk Management department for the purpose of risk analysis report for quarterly Board presentation.
- Control and monitor the implementation of policies and frameworks to be adopted in subsidiaries. Managing subsidiary's acceptance and understanding of the policy and framework to corresponds with the expectations of KPS Group.
- Work with management to craft a structured value creation plan (VCP) as a blueprint for investee companies to increase their competitive position and create shareholder value.

MANAGER | Public Sector Business Development, Opus Asset Management Sdn Bhd

Mar 2017 – Jan 2020

Lead the team of government-linked company and public sector target market to build, retain and acquire new business. Act as primary liaison with public sector and government-linked entity clients, responsible for escalation, effective oversight of enquiries from respective authorities pertaining to client's investment portfolio. Responsible for client satisfaction, maintaining client communication, overall management of the relationship and client retention activities. Co-lead the team for unit trust licence and product development based on market demands.

MANAGER | PricewaterhouseCoopers (PwC) Consulting Services

May 2014 – Feb 2017

Project Engagements (among others):

Accountant General's Department, Ministry of Finance

Act as Programme Manager to implement the transformation project of the Federal Government being the transforming of its accounting practices from modified cash basis to accrual accounting, particularly in data collation to document and reclassify the assets and liabilities of the government. The engagement includes data collation of the accounting elements including Property, Plant, and Equipment (PPE), Receivables, Investments, Loans, Inventories, Payables, Debt Securities, Borrowings and financial liabilities.

Malaysian Administration Modernisation and Management Agency (MAMPU) under the Prime Minister's Office

Involved in the establishment of blueprint document that charts the strategy and approach to be adopted by the public sector agencies in Malaysia in building Enterprise Architecture (EA) practices.



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EXPERIENCE (*continued*)

BUSINESS ANALYST | IFCA MSC BHD

December 2010 – March 2014

Involved and contributed in the entire software development life cycle (SDLC), which includes requirements and business process studies, ensuring completeness of data migration, defining to-be business process, designing end-to-end solution, implementing the solution, conducting UAT and training with end-users, as well as handling any post production concerns raised.

- Key liaison to clients in managing requirements gathering and advises on best practices.
- Lead cross-functional internal teams and cross-functional client stakeholders to determine inefficiencies, areas of improvement, and providing effective workaround and mitigation actions.
- Collects and analyses information, engages client's subject matter experts (SMEs), observes operations and uses knowledge of business systems to develop solutions to specific problems.
- Oversees problem activities for assigned functional areas to ensure problems are resolved in a timely manner with minimal impact to the business.
- Conducts problem management meetings with client to help align support resources, diagnose problems and support communication efforts.
- Works closely with technical team to understand technical challenges and bridging gaps between client's requirements and technology constraints.
- Manage and organise the system customisation for Payment Order System (SWIFT, Rentas, GIRO, Cheque, and Telegraphic Transfer) with CITIBANK for Sime Darby Property Bhd.
- Design technical specifications based on functional requirements of the client.
- Lead the Quality Assurance aspect by preparing test cases and scenarios for test script preparation.

AUDIT ASSOCIATE | Ernst & Young Advisory

April 2009 – November 2010

- 1) Auditing company's financial statements as well as provide technical advice in complying to Malaysia Financial Reporting Standards.
- 2) Advise clients on financial transactions amendments and reclassification of accounts.

SKILLS

Accounting &
Finance Practices



Project
Management



System Development
Life Cycle (SDLC)



Functional /
Business Analysis



Private Equity /
Performance
monitoring



Business
Development

