

## **CURRICULUM VITAE**

**AMARENDRA SAHOO**

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KALYAN (W), THANE – 421301,  
MAHARASHTRA

### **OBJECTIVE:-**

- I would like to work in an organization that allows me to utilize my unique background, skills & talent so that as to realize my full creative potential in an environment that encourages continuous learning teamwork & quality.
- Seeking career enrichment in Sales and Marketing, Business Development / production operations / Process improvement with an Organization of high repute by means of smart and hard work and dedication.

### **ACADEMIC AND TECHNICAL QUALIFICATION**

- ❖ MBA OPERATIONS from ICFAI University in Aug - 2013 with an aggregate of 67.6 %.
- ❖ Post Graduate Diploma in Plastics Processing & Technology (PGD-PPT) in Jan 2005 from CIPET- Bhubaneswar with an aggregate of 74%. It is an autonomous university controlled under Ministry of Chemicals and Fertilizers, Govt. of India.
- ❖ BSc. Chemistry (Hons.) from Utkal University in May-2003 with 1st Class Hons (64%).
- ❖ COMPUTER Literacy in MS-Excel, MS-Word, MS-PowerPoint, Internet From APTECH INSTITUTE.

### **INDUSTRIAL EXPERIENCE:-**

Over 16+ year' s exp. In Sales & Marketing, Production Planning ♦ Process Improvement + Quality Management ♦ Material Planning & Sourcing ♦ Inventory Control ♦ Manpower utilization planning. 10 years of experience in production and 6+ years of experience in sales and marketing.

**1.Name of Organization :** Rapid Polymers Masterbatches (A Unit Of Rapid Engineering CO. Pvt. Ltd).

**Company Profile:** Rapid Engineering Co. Pvt. Ltd. started operations in 1974 and primarily produces thermoplastic and thermosetting powder coatings. The company has two plants located in Sahibabad, Uttar Pradesh and Noida, Uttar Pradesh, India. In 2019, Rapid Polymers (A Division of Rapid Engineering Co. Pvt. Ltd.) was formed to manufacture plastic masterbatches.

Designation : Sales & Marketing Manager.

Duration : Jan 2021 To till date.

**2. Name of Organization :** FLAMINGO Additives & Colourants LLP.

**Company Profile :** Flamingo represents organizations across the globe as CLARIANT for Colourants, Additives, Master Batches, PREMIX for Conductive Compounds, POLYTECH for Cling & FR master batches, ENDURA for Germguard, Herzog Shutoff Nozzle, Rapid Inject from JM Polymers France. Has Specialty Polymers and PROMIX for Static Mixer Technology. Group has Flamingo Polycolours & Genesis Nutech as Sister Concerns. For more than two decades leading player in Indian Market, with more than 350 customers including HUL, ITC, Godrej, etc.

Designation : Marketing Manager.

Duration : Feb 2015 To Jan 2021

**Job Profile:**

- ❖ Develop Strategic Plans to increase the market share of Additives and Master Batches. Maintain and build a customer base through liaising.
- ❖ To Take trial of Master Batches and Purging Compounds.
- ❖ Trials and Development of Hydrocerol (Chemical Foaming Agent) additives for weight reduction and sink mark reduction in Injection moulded products.
- ❖ Customer visit and give presentation in Promix Static Mixer, Herzog Shut Off Nozzle, Rapid Inject and Hydrocerol.
- ❖ Addressing customer complaints and give after sales support.
- ❖ Support R&D team for necessary modification in formulations so that customers requirements are fulfilled.
- ❖ Analyze and interpret results and draws conclusion to solve customer issues.
- ❖ Observation of market and competitors from technology point of view.
- ❖ Answer technical queries for installation of Promix Static Mixer, Herzog Shut Off Nozzle.
- ❖ Prepare and conduct technical/customer/sales meetings.
- ❖ Prepare & Present visit reports, sales reports, commission reports, inventory reports on the business periodically to BU Head.

3. **Name of Organization :** SUPERMAX PERSONAL CARE PVT LTD

Designation : Production Engineer

Duration : July 2008 to Feb 2015 (6 Yrs 7 Months)

**COMPANY PROFILE:**

Vidyut Metalics Ltd. formally deals with production of shaving items for overall 140 countries with the brand name of Supermax.

SuperMax Personal care pvt ltd is the world' s largest manufacturers of RAZOR blades by unit, having turnover of around 2500 crores, over 30 years of experience, reputation and continuous focus on cutting edge innovation and technology, also launched the world' s first triple blade and four blade disposable RAZOR and world' s first battery operated disposable RAZOR for both Men and Women. Products are exported to several foreign countries including Europe, America and Asian countries. Company is equipped with ERP (BAAN) and SEA MARK is standard approved in Europe.

**JOB PROFILE:**

- ❖ Setting process parameter to achieve standard quality.
- ❖ Process standardization, trouble shooting, production planning and process parameter monitoring.
- ❖ Material & manpower planning.
- ❖ Man Power deployment as per Work-Plan.

4. **Name of Organization :** TECHNO PLASTICS (I) PVT LTD

An ISO 9001:2000 Company Manufacture of  
Modular Switch & Accessories (CPL, WIZAR SYNCHRO).

Designation : Production Engineer

Duration : March 2007 to July 2008

**JOB PROFILE:**

- ❖ Setting process parameter to achieve standard quality.
- ❖ Optimize injection moulding parameter to improve the cost effectiveness of the department on an on-going basis.
- ❖ Production planning, man power control.
- ❖ Implementing 5S System.

5. **Name of Organization :** MONARCH PLASTICS (I) PVT LTD

Which is Brand Vendor of MIRC Electronics  
(ONIDA), L&T, AND SECUREMETER.

Designation : QC & Production Engineer

Duration : Feb 2005 to March 2007

**JOB PROFILE:**

- ❖ Process parameter setting to achieve standard Quality.
- ❖ Co-ordinate and develop standard operating procedure for set up, operation and trouble shooting of all primary and secondary equipment.
- ❖ Material and man power planning.

<b>INDUSTRIAL TRAINING</b>
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Six Month In-Plant Training in SHIVA POLYTUBES PVT LTD Patna, An ISO 9001-2000 Company manf. of PVC Pipes, Plumbing Pipe, Ribbed Strainers, Fittings.

Designation : Training Engineer

Duration : Aug 2004 to Jan 2005

M/c Handled : KOLSITE (KABRA) & DGP WINDSOR

**MACHINES HANDLED:**

- ❖ Ferromatik Milacron Sigma – 80T, 110T, 200T & Omega – 200T, 250T
- ❖ Windsor : - FR-40T, 60T, 110T & SP – 30T, 180T, 400T
- ❖ Supermaster :- 60T, 120T, 260T
- ❖ Toshiba :- 130T, 230T
- ❖ Krauss Maffei :- 500T

**MATERIAL PROCESSED:**

PP, LDPE, LLDPE, PPCP, HDPE, PS, HIPS, ABS, SAN, PC, POM (COPOLYMER & HOMOPOLYMER), PBT, PMMA, NYLON, STANYL & ELASTOMER.

**Skills & Competencies:**

- ❖ Technically Sound.
- ❖ Adaptive.
- ❖ Problem Solving & Analytical skills.
- ❖ Ability to communicate with Purchase/R&D/Production/MD.

- PERSONAL PROFILE:-**

## DECLARATION

**(Amarendra Sahoo)**